

State of Alaska FY2011 Governor's Operating Budget

Department of Commerce, Community, and Economic Development Alaska Industrial Development and Export Authority Component Budget Summary

Component: Alaska Industrial Development and Export Authority

Contribution to Department's Mission

Promote, develop and advance economic growth and diversification in Alaska.

Core Services

- Loan Participation program.
- Development Finance program - Alaska Industrial Development and Export Authority (AIDEA) owned projects.
- Conduit Revenue Bond program.
- Business and Export Assistance program.
- Rural Development Initiative Fund and Small Business Economic Development Revolving Loan Fund (AIDEA statutory programs managed by the Division of Investments).
- Staffing and administrative overhead for the Alaska Energy Authority.

Results at a Glance

(Additional performance information is available on the web at <http://omb.alaska.gov/results>.)

END RESULT A: Economic growth in Alaska is promoted

- 966 permanent jobs and 88 construction jobs were created or retained in Alaska by Alaska Industrial Development and Export Authority financing in FY2009, exceeding the target of 500.
- 311 construction jobs were created or maintained in Alaska by AIDEA financing in FY09, not meeting the target of 400.

Status of Strategies to Achieve End Result

- As of June 30, 2009, the delinquency rate was .08%, which exceeds the target of keeping loan delinquencies below the industry level of 5.10%.
- Alaska Industrial Development and Export Authority (AIDEA) exceeded its cash to debt ratio target of 1:1 with a greater than 3:1 cash to debt ratio.
- As of June 30, 2009 the highest percentage for loan portfolios was in tourism/hotel/lodge (26.14%), not exceeding the target of 50% in any one industry.

Major Activities to Advance Strategies

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| <ul style="list-style-type: none"> • Purchase loan participations. • Manage loan portfolio and mitigate risk through industry and geographic diversification. • Invest funds. • Manage AIDEA-owned projects. • Communicate AIDEA's mission, goals, and results to program stakeholders. | <ul style="list-style-type: none"> • Proactively seek and facilitate new business and economic development opportunities. • Streamline and optimize the evaluation of new business proposals. • Perform business feasibility studies and evaluate project proposals. • Develop and participate in technical assistance programs. |
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Key Component Challenges

Increased workloads for staff resulting from:

- Constriction in the secondary capital market that results in business seeking funding in both the development finance and loan participation programs; and
- Expansion of the Ketchikan Shipyard and the Skagway Ore Terminal will lead to an increase in economic development and job growth in both Ketchikan and Skagway.

Ability to attract and evaluate diverse economic development projects for the state.

Continue to pursue the start-up of Healy Clean Coal.

Increasing the loan portfolio while maintaining the highest credit quality and generate increased earnings in FY11.

Maintain AIDEA's current credit rating on its revolving fund bonds. AIDEA's credit rating strengthens its ability to provide financing that helps promote economic growth, development and diversification in Alaska. The credit rating also has a direct relationship on the interest rate that AIDEA charges Alaskan businesses in the loan participation program.

Significant Changes in Results to be Delivered in FY2011

No significant changes to component.

Major Component Accomplishments in 2009

11 participated loans funded for a total of \$26,714,875 (AIDEA portion) in FY09.

Six participated loans approved and awaiting funding for a total of \$20,151,000 (AIDEA portion) at the end of FY09.

Received 19 applications for loan participations totaling \$60,635,313 (AIDEA portion) in FY09.

Completed the installation of a second ship lift and grounding grid for the Ketchikan Shipyard. Work has begun on the next phase of the project, additional uplands improvements, as part of fulfilling an Federal Transit Administration (FTA) grant. Both projects will expand the shipyard's capacity to build and repair marine craft on a year round basis. Additionally, work is underway to address long-term deferred maintenance projects at the shipyard such as cathodic protection via a state appropriation. The Ketchikan Shipyard is an AIDEA-owned development finance project that provides 120 to 150 direct jobs in Ketchikan.

Completed the first phase of upgrades to the Skagway Ore Terminal (SOT). AIDEA completed a facility-use agreement with Sherwood Copper Corporation (now Capstone Mining Corp). AIDEA also financed an expansion of the Capstone facility in late 2008, increasing Capstone's use to 40% of the facility. AIDEA also participated with the Municipality of Skagway on its Skagway Port Development Plan in 2008, and is currently working with the Municipality and on the Yukon Gateway Project.

Completed AIDEA's Strategic Management Plan and created initiatives to: enhance efficiency and effectiveness; diversify and grow AIDEA's assets to support economic development; improve existing programs and add targeted new economic development financing tools; expand the deployment and impact of AIDEA's economic development financing; and to integrate AIDEA into overall state economic development efforts.

The AIDEA board declared a \$22.72 million dividend for FY10 in FY09. Since the dividend program began in 1996, AIDEA has declared over \$250.72 million to the State of Alaska representing a return to Alaskans for their investment in the state's economy.

Statutory and Regulatory Authority

AS 42.45	Rural and Statewide Energy Programs
3 AAC 106	Loan Programs
3 AAC 107	Grant Programs
3 AAC 160	Rural Development Assistance and Bulk Fuel Storage Facility Grant Programs

Contact Information
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**Alaska Industrial Development and Export Authority
Component Financial Summary**

All dollars shown in thousands

	FY2009 Actuals	FY2010 Management Plan	FY2011 Governor
Non-Formula Program:			
Component Expenditures:			
71000 Personal Services	7,365.5	7,411.0	8,900.5
72000 Travel	70.8	68.2	68.2
73000 Services	1,526.4	1,073.9	2,221.2
74000 Commodities	62.9	38.9	38.9
75000 Capital Outlay	88.4	15.5	15.5
77000 Grants, Benefits	0.0	0.0	0.0
78000 Miscellaneous	0.0	0.0	0.0
Expenditure Totals	9,114.0	8,607.5	11,244.3
Funding Sources:			
1007 Inter-Agency Receipts	4,518.5	3,244.6	5,652.0
1061 Capital Improvement Project Receipts	54.4	179.3	180.1
1102 Alaska Industrial Development & Export Authority Receipts	4,541.1	5,183.6	5,412.2
Funding Totals	9,114.0	8,607.5	11,244.3

Estimated Revenue Collections

Description	Master Revenue Account	FY2009 Actuals	FY2010 Conference Committee	FY2010 Authorized	FY2010 Authorized	FY2011 Governor
Unrestricted Revenues						
None.		0.0	0.0	0.0	0.0	0.0
Unrestricted Total		0.0	0.0	0.0	0.0	0.0
Restricted Revenues						
Interagency Receipts	51015	4,518.5	0.0	0.0	3,244.6	5,652.0
Capital Improvement Project Receipts	51200	54.4	0.0	0.0	179.3	180.1
AK Industrial Dev. Export Auth. Receipts	51406	4,541.1	0.0	0.0	5,183.6	5,412.2
Restricted Total		9,114.0	0.0	0.0	8,607.5	11,244.3
Total Estimated Revenues		9,114.0	0.0	0.0	8,607.5	11,244.3

**Summary of Component Budget Changes
From FY2010 Management Plan to FY2011 Governor**

All dollars shown in thousands

	<u>General Funds</u>	<u>Federal Funds</u>	<u>Other Funds</u>	<u>Total Funds</u>
FY2010 Management Plan	0.0	0.0	8,607.5	8,607.5
Adjustments which will continue current level of service:				
-FY2011 Health Insurance Cost Increase Non-Covered Employees	0.0	0.0	150.6	150.6
Proposed budget increases:				
-Additional interagency receipt authority for unbudgeted RSA from AEA for AEA personal services	0.0	0.0	2,314.1	2,314.1
-Increase ARDOR Funding by 10% to accommodate the new Interior Rivers ARDOR	0.0	0.0	72.1	72.1
-Increase for implementation of Strategic Plan for identification and evaluation of new projects and opportunities	0.0	0.0	100.0	100.0
FY2011 Governor	0.0	0.0	11,244.3	11,244.3

**Alaska Industrial Development and Export Authority
Personal Services Information**

Authorized Positions			Personal Services Costs	
	FY2010 Management Plan	FY2011 Governor		
Full-time	73	73	Annual Salaries	6,128,802
Part-time	0	0	Premium Pay	83,016
Nonpermanent	2	2	Annual Benefits	2,963,932
			<i>Less 3.00% Vacancy Factor</i>	<i>(275,273)</i>
			Lump Sum Premium Pay	0
Totals	75	75	Total Personal Services	8,900,478

Position Classification Summary

Job Class Title	Anchorage	Fairbanks	Juneau	Others	Total
Accountant	3	0	0	0	3
Accountant II	1	0	0	0	1
Accounting Technician	3	0	0	0	3
Accounting Technician II	1	0	0	0	1
Admin Assistant	2	0	0	0	2
Administrative Assistant	3	0	0	0	3
Administrative Manager	1	0	0	0	1
Assistant Grants Administrator	1	0	0	0	1
Assistant Project Manager	1	0	0	0	1
Assistant Project Mgr - Wind	2	0	0	0	2
Asst Proj Mgr/End Use Ener Eff	1	0	0	0	1
Asst Proj Mgr/Geo/Oce/Riv Ener	1	0	0	0	1
Circuit Rider Technician	1	0	0	0	1
Contract/Grants Administrator	1	0	0	0	1
Controller	2	0	0	0	2
Coordinator-Rural Com Outreach	1	0	0	0	1
Credit Administrator	1	0	0	0	1
Data Systems Specialist	1	0	0	0	1
Database Specialist	1	0	0	0	1
Dep Dir/Project Dev/Operations	1	0	0	0	1
Deputy Director	1	0	0	0	1
Deputy Director Credit	1	0	0	0	1
Deputy Director Finance	1	0	0	0	1
Deputy Director-Rural Energy	1	0	0	0	1
Executive Director	2	0	0	0	2
Finance Assistant	3	0	0	0	3
Grants Administrator	1	0	0	0	1
Loan Officer II	2	0	0	0	2
Loan Services Supervisor	1	0	0	0	1
Loan Servicing Technician I	1	0	0	0	1
Loan Servicing Technician II	1	0	0	0	1
PCE Program Administrator	1	0	0	0	1
Procurement Assistant	1	0	0	0	1
Procurement Manager	2	0	0	0	2
Procurement Officer	1	0	0	0	1
Program Manager	1	0	0	0	1
Project Assistant	1	0	0	0	1
Project Development Manager	1	0	0	0	1
Project Development Specialist	1	0	0	0	1

Position Classification Summary

Job Class Title	Anchorage	Fairbanks	Juneau	Others	Total
Project Manager	13	0	0	0	13
Project Manager I	1	0	0	0	1
Project Manager II	1	0	0	0	1
Rural Electric Utility Worker	3	0	0	0	3
Technical Engineer II	3	0	0	0	3
Warehouse Manager	1	0	0	0	1
Totals	75	0	0	0	75

Component Detail All Funds
Department of Commerce, Community, and Economic Development

Component: Alaska Industrial Development and Export Authority (1234)

RDU: Alaska Industrial Development and Export Authority (125)

	FY2009 Actuals	FY2010 Conference Committee	FY2010 Authorized	FY2010 Management Plan	FY2011 Governor	FY2010 Management Plan vs FY2011 Governor	
71000 Personal Services	7,365.5	7,411.0	7,411.0	7,411.0	8,900.5	1,489.5	20.1%
72000 Travel	70.8	68.2	68.2	68.2	68.2	0.0	0.0%
73000 Services	1,526.4	1,070.8	1,073.9	1,073.9	2,221.2	1,147.3	106.8%
74000 Commodities	62.9	38.9	38.9	38.9	38.9	0.0	0.0%
75000 Capital Outlay	88.4	15.5	15.5	15.5	15.5	0.0	0.0%
77000 Grants, Benefits	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
78000 Miscellaneous	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
Totals	9,114.0	8,604.4	8,607.5	8,607.5	11,244.3	2,636.8	30.6%
Fund Sources:							
1007 I/A Rcpts	4,518.5	3,243.5	3,244.6	3,244.6	5,652.0	2,407.4	74.2%
1061 CIP Rcpts	54.4	179.3	179.3	179.3	180.1	0.8	0.4%
1102 AIDEA Rcpt	4,541.1	5,181.6	5,183.6	5,183.6	5,412.2	228.6	4.4%
General Funds	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
Federal Funds	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
Other Funds	9,114.0	8,604.4	8,607.5	8,607.5	11,244.3	2,636.8	30.6%
Positions:							
Permanent Full Time	68	69	69	73	73	0	0.0%
Permanent Part Time	0	0	0	0	0	0	0.0%
Non Permanent	0	0	0	2	2	0	0.0%

**Change Record Detail - Multiple Scenarios With Descriptions
Department of Commerce, Community, and Economic Development**

Component: Alaska Industrial Development and Export Authority (1234)

RDU: Alaska Industrial Development and Export Authority (125)

Scenario/Change Record Title	Trans Type	Totals	Personal Services	Travel	Services	Commodities	Capital Outlay	Grants, Benefits	Miscellaneous	Positions		NP
										PFT	PPT	
***** Changes From FY2010 Conference Committee To FY2010 Authorized *****												
FY2010 Conference Committee												
	ConfCom	8,604.4	7,411.0	68.2	1,070.8	38.9	15.5	0.0	0.0	69	0	0
1007 I/A Rcpts		3,243.5										
1061 CIP Rcpts		179.3										
1102 AIDEA Rcpt		5,181.6										
ADN 800082 DOP funding transferred to Commerce, Community and Economic Development												
	Atrin	1.8	0.0	0.0	1.8	0.0	0.0	0.0	0.0	0	0	0
1007 I/A Rcpts		0.6										
1102 AIDEA Rcpt		1.2										
Pursuant to Section 1, Chapter 12, SLA 2009, page 2 - line 29-31, page 3 - line 3, \$66,400 is distributed to state agencies in order to pay service costs charged by the Department of Administration, Division of Personnel for centralized personnel services.												
The amounts transferred to state agencies from DOP are as follows: DCED, \$12.3; Revenue, \$7.3; Law, \$5.3; Labor, \$12.1; H&SS, \$21.9; Administration, \$7.5.												
ADN 800083 ETS funding transferred to Commerce, Community and Economic Development												
	Atrin	1.3	0.0	0.0	1.3	0.0	0.0	0.0	0.0	0	0	0
1007 I/A Rcpts		0.5										
1102 AIDEA Rcpt		0.8										
Pursuant to Section 1, Chapter 12, SLA 2009, page 4 - lines 6-12, \$97,200 is distributed to state agencies in order to pay service costs charged by the Department of Administration, Enterprise Technology Services for centralized personnel services.												
The amounts transferred to state agencies from ETS are as follows: DCED, \$8.0; Revenue, \$23.9; Law, \$3.6; Labor, \$26.4; DNR, \$2.9; H&SS, \$17.2; Administration, \$15.2.												
Subtotal		8,607.5	7,411.0	68.2	1,073.9	38.9	15.5	0.0	0.0	69	0	0

***** Changes From FY2010 Authorized To FY2010 Management Plan *****												
ADN 800069 Position Changes Approved Prior to FY2010 Management Plan												
	PosAdj	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	4	0	2

The following new positions were approved prior to the FY2010 Management Plan and are being reflected within ABS:

Four new full-time and one new non-perm position were established due to increased workloads from the passage of HB 152, the renewable energy fund and the increased workload for the Alternative Energy and Energy Efficiency programs.

- 08-T019 Project Manager - New non-perm position - No ADN OMB Approved 9/14/07

**Change Record Detail - Multiple Scenarios With Descriptions
Department of Commerce, Community, and Economic Development**

Component: Alaska Industrial Development and Export Authority (1234)

RDU: Alaska Industrial Development and Export Authority (125)

Scenario/Change Record Title	Trans Type	Totals	Personal Services	Travel	Services	Commodities	Capital Outlay	Grants, Benefits	Miscellaneous	Positions		NP
										PFT	PPT	

- 08-T022 Asst Proj Mgr/End Use Ener Eff - New full-time position - ADN 890191 OMB Approved 6/9/09
- 08-T023 Asst Proj Mgr/Geo/Oce/Riv Ener - New full-time position - ADN 890190 OMB Approved 6/9/09
- 08-X028 Assistant Project Mgr/Wind - New full-time position - ADN 890188 OMB Approved 6/9/09
- 08-X029 Assistant Project Mgt/Hydro - New full-time position - ADN 890189 OMB Approved 6/9/09

One new non-perm positions was established to support development of the Alaska Statewide Energy Plan.

- 08-T024 Database Specialist - New non-perm position - ADN 890286 OMB Approved 6/26/09

Subtotal	8,607.5	7,411.0	68.2	1,073.9	38.9	15.5	0.0	0.0	73	0	2
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***** **Changes From FY2010 Management Plan To FY2011 Governor** *****

Additional interagency receipt authority for unbudgeted RSA from AEA for AEA personal services

Inc	2,314.1	2,314.1	0.0	0.0	0.0	0.0	0.0	0.0	0	0	0
1007 I/A Rcpts	2,314.1										

This technical adjustment to the budget establishes Inter-Agency Receipt Authority to receive position funding from AEA Rural Energy. This aligns the budget with actual work and expenditures in lieu of unbudgeted RSA's. This corrects historical unbudgeted position funding (\$1,745.7) and provides budgeted authority for six positions (\$568.4) authorized in management plan that are funded with AEA energy capital projects and renewable energy capital projects.

Transfer AIDEA Receipts from Personal Services to Services to align AEA funded positions with funding

LIT	0.0	-975.2	0.0	975.2	0.0	0.0	0.0	0.0	0	0	0
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This technical transaction transfers \$975.2 from personal services to contractual to prevent over budgeting of AIDEA receipts in personal services line and to align budget with expenditures.

Increase ARDOR Funding by 10% to accommodate the new Interior Rivers ARDOR

Inc	72.1	0.0	0.0	72.1	0.0	0.0	0.0	0.0	0	0	0
1102 AIDEA Rcpt	72.1										

This request will fund a 10% increase for the Alaska Regional Development Organizations (ARDORs) via an RSA from Alaska Industrial Development and Export Authority (AIDEA) to the Office of Economic Development. The additional funding accommodates the new Interior Rivers Alaska Regional Development Organization (ARDOR). The 10% increase will offset the amount of ARDOR funds going to the ARDOR regions, due to the increase in ARDOR regions.

This request increased the ARDOR funding from \$720.8 to \$792.9.

Increase for implementation of Strategic Plan for identification and evaluation of new projects and opportunities

Inc	100.0	0.0	0.0	100.0	0.0	0.0	0.0	0.0	0	0	0
1102 AIDEA Rcpt	100.0										

The AIDEA Strategic plan directs for the addition of one to three projects per year over three years totaling \$100 million. To meet this directive, six to ten

Change Record Detail - Multiple Scenarios With Descriptions
Department of Commerce, Community, and Economic Development

Component: Alaska Industrial Development and Export Authority (1234)

RDU: Alaska Industrial Development and Export Authority (125)

Scenario/Change Record Title	Trans Type	Totals	Personal Services	Travel	Services	Commodities	Capital Outlay	Grants, Benefits	Miscellaneous	Positions		NP
										PFT	PPT	
projects per year will need evaluation. This request will supplement in-house staff in the identification and evaluation of new projects and the analysis of new business opportunities.												
FY2011 Health Insurance Cost Increase Non-Covered Employees												
	SalAdj	150.6	150.6	0.0	0.0	0.0	0.0	0.0	0.0	0	0	0
1007 I/A Rcpts		93.3										
1061 CIP Rcpts		0.8										
1102 AIDEA Rcpt		56.5										
Costs associated with Health Insurance Increases: \$150.6												
Totals		11,244.3	8,900.5	68.2	2,221.2	38.9	15.5	0.0	0.0	73	0	2

Personal Services Expenditure Detail
Department of Commerce, Community, and Economic Development

Scenario: FY2011 Governor (7749)

Component: Alaska Industrial Development and Export Authority (1234)

RDU: Alaska Industrial Development and Export Authority (125)

PCN	Job Class Title	Time Status	Retire Code	Barg Unit	Location	Salary Sched	Range / Step	Comp Month	Split / Count	Annual Salaries	COLA	Premium Pay	Annual Benefits	Total Costs	GF Amount
08-0200	Executive Director	FT	A	XE	Anchorage	AA	28	12.0		140,000	0	0	57,165	197,165	0
08-0201	Deputy Director Credit	FT	A	XE	Anchorage	AA	25A	12.0		129,202	0	0	54,268	183,470	0
08-0202	Deputy Director	FT	A	XE	Anchorage	AA	24A	12.0		126,000	0	0	53,409	179,409	0
08-0203	Deputy Director Finance	FT	A	XE	Anchorage	AA	25M	12.0		139,100	0	0	56,923	196,023	0
08-0204	Loan Officer II	FT	A	XE	Anchorage	AA	22K / L	12.0		91,743	0	0	43,294	135,037	0
08-0205	Loan Officer II	FT	A	XE	Anchorage	AA	22N / O	12.0		103,709	0	0	47,238	150,947	0
08-0206	Deputy Director-Rural Energy	FT	A	XE	Anchorage	AA	27J / K	12.0		117,689	0	0	51,179	168,868	0
08-0207	Loan Services Supervisor	FT	A	XE	Anchorage	AA	18C / D	12.0		59,775	0	0	32,758	92,533	0
08-0208	Executive Director	FT	A	XE	Anchorage	AA	28A	12.0		150,000	0	0	59,848	209,848	0
08-0209	Controller	FT	A	XE	Anchorage	AA	24F / J	12.0		99,090	0	0	45,716	144,806	0
08-0210	Loan Servicing Technician I	FT	A	XE	Anchorage	AA	10C / D	12.0		34,550	0	0	24,444	58,994	0
08-0211	Accounting Technician	FT	A	XE	Anchorage	AA	14J / K	12.0		51,873	0	0	30,153	82,026	0
08-0213	Administrative Manager	FT	A	XE	Anchorage	AA	20F / J	12.0		76,092	0	0	38,136	114,228	0
08-0214	Finance Assistant	FT	A	XE	Anchorage	AA	15C / J	12.0		54,264	0	0	30,941	85,205	0
08-0215	Credit Administrator	FT	A	XE	Anchorage	AA	16F / J	12.0		58,200	0	0	32,239	90,439	0
08-0216	Procurement Assistant	FT	A	XE	Anchorage	AA	11F / J	12.0		41,122	0	0	26,610	67,732	0
08-0217	Loan Servicing Technician II	FT	A	XE	Anchorage	AA	12C / D	12.0		39,696	0	0	26,140	65,836	0
08-0219	Administrative Assistant	FT	A	XE	Anchorage	AA	14K	12.0		52,584	0	0	30,388	82,972	0
08-0220	Procurement Manager	FT	A	XE	Anchorage	AA	24L	12.0		107,148	0	0	48,351	155,499	0
08-0221	Accounting Technician	FT	A	XE	Anchorage	AA	14J / K	12.0		52,584	0	0	30,388	82,972	0
08-0222	Project Manager	FT	A	XE	Anchorage	AA	25J / K	12.0		108,984	0	0	48,843	157,827	0
08-0223	Project Manager	FT	A	XE	Anchorage	AA	22J / K	12.0		90,192	0	0	42,783	132,975	0
08-0224	Technical Engineer II	FT	A	XE	Anchorage	AA	24A / B	12.0		83,784	0	0	40,671	124,455	0
08-0227	Data Systems Specialist	FT	A	XE	Anchorage	AA	22J / K	12.0		88,424	0	0	42,201	130,625	0
08-0228	Project Manager	FT	A	XE	Anchorage	AA	25J / K	12.0		108,149	0	0	48,619	156,768	0
08-0229	Technical Engineer II	FT	A	XE	Anchorage	AA	25F / J	12.0		106,980	0	0	48,306	155,286	0
08-0230	Project Manager	FT	A	XE	Anchorage	AA	22F / J	12.0		84,701	0	0	40,973	125,674	0
08-0231	Project Manager II	FT	A	XE	Anchorage	AA	22L / M	12.0		97,080	0	0	45,054	142,134	0
08-0232	Project Manager	FT	A	XE	Anchorage	AA	24F / J	12.0		97,290	0	0	45,123	142,413	0
08-0233	Finance Assistant	FT	A	XE	Anchorage	AA	15K	12.0		56,304	0	0	31,614	87,918	0
08-0401	Coordinator-Rural Com Outreach	FT	A	XE	Anchorage	AA	24F / J	12.0		96,990	0	0	45,024	142,014	0
08-0402	Project Manager	FT	A	XE	Anchorage	AA	22C / D	12.0		78,336	0	0	38,876	117,212	0
08-0403	Project Development Specialist	FT	A	XE	Anchorage	AA	20E / F	12.0		72,799	0	0	37,051	109,850	0
08-0405	Dep Dir/Project Dev/Operations	FT	A	XE	Anchorage	AA	27J / K	12.0		118,766	0	0	51,468	170,234	0
08-0407	Project Manager	FT	A	XE	Anchorage	AA	25J / K	12.0		108,483	0	0	48,709	157,192	0

Note: If a position is split, an asterisk (*) will appear in the Split/Count column. If the split position is also counted in the component, two asterisks (**) will appear in this column. [No valid job title] appearing in the Job Class Title indicates that the PCN has an invalid class code or invalid range for the class code effective date of this scenario.

Personal Services Expenditure Detail
Department of Commerce, Community, and Economic Development

Scenario: FY2011 Governor (7749)

Component: Alaska Industrial Development and Export Authority (1234)

RDU: Alaska Industrial Development and Export Authority (125)

PCN	Job Class Title	Time Status	Retire Code	Barg Unit	Location	Salary Sched	Range / Step	Comp Month	Split / Count	Annual Salaries	COLA	Premium Pay	Annual Benefits	Total Costs	GF Amount
08-0410	Admin Assistant	FT	A	XE	Anchorage	AA	12B / C	12.0		37,889	0	0	25,544	63,433	0
08-0411	PCE Program Administrator	FT	A	XE	Anchorage	AA	17C / D	12.0		56,100	0	0	31,547	87,647	0
08-0412	Accounting Technician	FT	A	XE	Anchorage	AA	14F / J	12.0		50,688	0	0	29,763	80,451	0
08-0423	Accountant	FT	A	XE	Anchorage	AA	24E / F	12.0		95,940	0	0	44,678	140,618	0
08-0425	Project Manager	FT	A	XE	Anchorage	AA	22F / J	12.0		86,928	0	0	41,707	128,635	0
08-0434	Admin Assistant	FT	A	XE	Anchorage	AA	12F	12.0		42,420	0	0	27,038	69,458	0
08-0438	Accounting Technician II	FT	A	XE	Anchorage	AA	14A / B	12.0		42,018	0	0	26,905	68,923	0
08-0440	Warehouse Manager	FT	A	XE	Anchorage	AA	15E / F	12.0		51,439	0	0	30,010	81,449	0
08-0443	Technical Engineer II	FT	A	XE	Anchorage	AA	25K / L	12.0		115,152	0	0	50,498	165,650	0
08-0453	Controller	FT	A	XE	Anchorage	AA	24F	12.0		95,940	0	0	44,678	140,618	0
08-0455	Project Manager I	FT	A	XE	Anchorage	AA	20A / B	12.0		64,236	0	0	34,228	98,464	0
08-0457	Grants Administrator	FT	A	XE	Anchorage	AA	22E / F	12.0		83,784	0	0	40,671	124,455	0
08-0458	Project Manager	FT	A	XE	Anchorage	AA	24E / F	12.0		95,940	0	0	44,678	140,618	0
08-0466	Assistant Project Manager	FT	A	XE	Anchorage	AA	22B / C	12.0		75,588	0	0	37,970	113,558	0
08-0468	Finance Assistant	FT	A	XE	Anchorage	AA	12D / E	12.0		40,200	0	0	26,306	66,506	0
08-0469	Contract/Grants Administrator	FT	A	XE	Anchorage	AA	15E / F	12.0		52,308	0	0	30,297	82,605	0
08-0473	Administrative Assistant	FT	A	XE	Anchorage	AA	12E / F	12.0		42,420	0	0	27,038	69,458	0
08-0479	Rural Electric Utility Worker	FT	A	XE	Anchorage	AA	20K / L	12.0		80,801	0	27,330	48,614	156,745	0
08-0490	Project Development Manager	FT	A	XE	Anchorage	AA	25K / L	12.0		113,591	0	0	50,079	163,670	0
08-0491	Project Manager	FT	A	XE	Anchorage	AA	25L / M	12.0		119,472	0	0	51,657	171,129	0
08-0493	Accountant	FT	A	XE	Anchorage	AA	18L / M	12.0		73,192	0	0	37,180	110,372	0
08-0495	Procurement Manager	FT	A	XE	Anchorage	AA	20N / O	12.0		91,488	0	0	43,210	134,698	0
08-0498	Project Manager	FT	A	XE	Anchorage	AA	25F / J	12.0		106,980	0	0	48,306	155,286	0
08-T019	Project Manager	NP	N	XE	Anchorage	AA	22E	12.0		80,880	0	0	8,023	88,903	0
08-T022	Asst Proj Mgr/End Use Ener Eff	FT	A	XE	Anchorage	AA	20E	12.0		70,728	0	0	36,368	107,096	0
08-T023	Asst Proj Mgr/Geo/Oce/Riv Ener	FT	A	XE	Anchorage	AA	20E	12.0		70,728	0	0	36,368	107,096	0
08-T024	Database Specialist	NP	N	XE	Anchorage	AA	22E	12.0		80,880	0	0	21,920	102,800	0
08-X003	Circuit Rider Technician	FT	A	XE	Anchorage	AA	20C / D	12.0		68,664	0	0	35,688	104,352	0
08-X007	Project Manager	FT	A	XE	Anchorage	AA	24E / F	12.0		95,809	0	0	44,635	140,444	0
08-X019	Procurement Officer	FT	A	XE	Anchorage	AA	18F / J	12.0		65,945	0	0	34,791	100,736	0
08-X020	Assistant Grants Administrator	FT	A	XE	Anchorage	AA	20C / D	12.0		68,664	0	0	35,688	104,352	0
08-X022	Accountant	FT	A	XE	Anchorage	AA	24D / E	12.0		90,929	0	0	43,026	133,955	0
08-X028	Assistant Project Mgr - Wind	FT	A	XE	Anchorage	AA	22E	12.0		80,880	0	0	39,714	120,594	0

Note: If a position is split, an asterisk (*) will appear in the Split/Count column. If the split position is also counted in the component, two asterisks (**) will appear in this column. [No valid job title] appearing in the Job Class Title indicates that the PCN has an invalid class code or invalid range for the class code effective date of this scenario.

Personal Services Expenditure Detail
Department of Commerce, Community, and Economic Development

Scenario: FY2011 Governor (7749)

Component: Alaska Industrial Development and Export Authority (1234)

RDU: Alaska Industrial Development and Export Authority (125)

PCN	Job Class Title	Time Status	Retire Code	Barg Unit	Location	Salary Sched	Range / Step	Comp Month	Split / Count	Annual Salaries	COLA	Premium Pay	Annual Benefits	Total Costs	GF Amount
08-X029	Assistant Project Mgr - Wind	FT	A	XE	Anchorage	AA	22E	12.0		80,880	0	0	39,714	120,594	0
21-7010	Rural Electric Utility Worker	FT	A	XE	Anchorage	AA	20J / K	12.0		78,948	0	27,330	48,085	154,363	0
21-7011	Project Assistant	FT	A	XE	Anchorage	AA	16M / N	12.0		65,715	0	0	34,716	100,431	0
21-7012	Rural Electric Utility Worker	FT	A	XE	Anchorage	AA	20L / M	12.0		82,552	0	28,356	49,359	160,267	0
21-7013	Administrative Assistant	FT	A	XE	Anchorage	AA	12D / E	12.0		40,200	0	0	26,306	66,506	0
21-7014	Program Manager	FT	A	XE	Anchorage	AA	25J / K	12.0		109,819	0	0	49,067	158,886	0
21-7015	Accountant II	FT	A	XE	Anchorage	AA	16J / K	12.0		60,384	0	0	32,959	93,343	0

		Total Positions	New	Deleted	Total Salary Costs:
					6,128,802
					Total COLA:
					0
					Total Premium Pay:
					83,016
					Total Benefits:
					2,963,932
					Total Pre-Vacancy:
					9,175,750
					Minus Vacancy Adjustment of
					(275,273)
					3.00%:
					Total Post-Vacancy:
					8,900,477
					Plus Lump Sum Premium Pay:
					0
					Personal Services Line 100:
					8,900,477

PCN Funding Sources:	Pre-Vacancy	Post-Vacancy	Percent
1007 Inter-Agency Receipts	5,785,279	5,611,721	63.05%
1061 Capital Improvement Project Receipts	63,668	61,758	0.69%
1102 Alaska Industrial Development & Export Authority Receipts	3,326,802	3,226,998	36.26%
Total PCN Funding:	9,175,750	8,900,478	100.00%

Note: If a position is split, an asterisk (*) will appear in the Split/Count column. If the split position is also counted in the component, two asterisks (**) will appear in this column. [No valid job title] appearing in the Job Class Title indicates that the PCN has an invalid class code or invalid range for the class code effective date of this scenario.

Line Item Detail
Department of Commerce, Community, and Economic Development
Travel

Component: Alaska Industrial Development and Export Authority (1234)

RDU: Alaska Industrial Development and Export Authority (125)

Line Number	Line Name		FY2009 Actuals	FY2010 Management Plan	FY2011 Governor
72000	Travel		70.8	68.2	68.2
Expenditure Account	Servicing Agency	Explanation	FY2009 Actuals	FY2010 Management Plan	FY2011 Governor
72000 Travel Detail Totals			70.8	68.2	68.2
72100	Instate Travel	In-State Transportation - Transportation costs for travel relating to field work, administration, conventions and meetings.	46.3	50.0	50.0
72400	Out Of State Travel	Out-of-State Transportation - Transportation costs for travel relating to field work, administration, conventions and meetings.	24.5	18.2	18.2

Line Item Detail
Department of Commerce, Community, and Economic Development
Services

Component: Alaska Industrial Development and Export Authority (1234)

RDU: Alaska Industrial Development and Export Authority (125)

Line Number	Line Name		FY2009 Actuals	FY2010 Management Plan	FY2011 Governor
73000	Services		1,526.4	1,073.9	2,221.2
Expenditure Account	Servicing Agency	Explanation	FY2009 Actuals	FY2010 Management Plan	FY2011 Governor
73000 Services Detail Totals			1,526.4	1,073.9	2,221.2
73025	Education Services	Training, educational conferences, agency memberships, tuition, books and fees for work-related courses.	20.2	5.7	5.7
73050	Financial Services	Accounting, auditing, management consulting, loan servicing and insurance related services.	48.4	20.0	20.0
73075	Legal & Judicial Svc	Legal services and fees.	6.2	6.2	6.2
73150	Information Technlgy	Information Technology training, consulting, equipment leases, software maintenance and licensing.	55.0	10.0	10.0
73156	Telecommunication	Telecommunications to Outside Vendor - Cellular, television, data/network, equipment, long distance, and other wireless charges.	15.5	10.0	10.0
73225	Delivery Services	Freight, courier service, and postage.	3.4	3.4	3.4
73450	Advertising & Promos	Advertising, promotions and legal notices.	29.0	12.4	12.4
73675	Equipment/Machinery	Machinery, furniture and equipment purchase, repair, maintenance, rental, and leases.	0.5	0.5	0.5
73750	Other Services (Non IA Svcs)	Program management/consulting, economic/development, safety-related services, printing, copying, and other services.	411.3	0.0	1,075.2
73804	Economic/Development (IA Svcs)	Office of Economic Development RSA with the Office of Economic Development for the Alaska Regional Development Organizations (ARDOR) program.	663.1	725.2	797.3
73805	IT-Non-Telecommnctns	Admin Enterprise Technology Services - Multiple computer services, including mainframe applications, Alaska Budget System (ABS), anitvirus and MICS.	21.8	21.8	21.8
73806	IT-Telecommunication	Admin Enterprise Technology Services - Non-telephone telecommunication services, including dedicated	0.3	0.3	0.3

Line Item Detail
Department of Commerce, Community, and Economic Development
Services

Component: Alaska Industrial Development and Export Authority (1234)

RDU: Alaska Industrial Development and Export Authority (125)

Expenditure Account	Servicing Agency	Explanation	FY2009 Actuals	FY2010 Management Plan	FY2011 Governor	
73000 Services Detail Totals			1,526.4	1,073.9	2,221.2	
		circuits, space and power, radio circuits, video conferencing, etc. (EPR).				
73809	Mail	Admin	Division of General Services – pro-rated share of expenses relating to central mailroom support and services.	0.3	0.3	0.3
73810	Human Resources	Admin	Division of Personnel - Human resource and personnel services.	42.2	26.2	26.2
73812	Legal	Law	General legal services.	117.6	83.7	83.7
73814	Insurance	Admin	Div. of Risk Management – Risk insurance charges for buildings, repossessed properties, aviation, public official bonds, and overhead.	0.0	1.4	1.4
73815	Financial	Admin	Div. of Finance – Computer services for state accounting (AKSAS) and payroll (AKPAY) systems	2.1	2.2	2.2
73816	ADA Compliance	Labor	Division of Vocational Rehabilitation – Pro-rated share of expenses relating to Americans with Disabilities Act (ADA) enforcement.	0.4	0.4	0.4
73822	Construction (IA Svcs)	Trans	Construction procurement delegation.	3.4	3.4	3.4
73979	Mgmt/Consulting (IA Svcs)	Commissioner's Office	Commissioner's Office and Division of Administrative Services – Management Support Services.	42.1	108.3	108.3
73979	Mgmt/Consulting (IA Svcs)	Administrative Services	Div. of Administration Services – Management Support Service.	38.6	32.5	32.5
73979	Mgmt/Consulting (IA Svcs)	Commissioner's Office	Additional Management Services provided by DCCED.	5.0	0.0	0.0

Line Item Detail

**Department of Commerce, Community, and Economic Development
Commodities**

Component: Alaska Industrial Development and Export Authority (1234)

RDU: Alaska Industrial Development and Export Authority (125)

Line Number	Line Name		FY2009 Actuals	FY2010 Management Plan	FY2011 Governor
74000	Commodities		62.9	38.9	38.9
Expenditure Account	Servicing Agency	Explanation	FY2009 Actuals	FY2010 Management Plan	FY2011 Governor
74000 Commodities Detail Totals			62.9	38.9	38.9
74200	Business	Supplies for office, library, training, and instructional needs, including small equipment, tools and subscriptions.	55.6	35.3	35.3
74480	Household & Instit.	Food, cleaning and other household supplies.	7.3	3.6	3.6

Line Item Detail
Department of Commerce, Community, and Economic Development
Capital Outlay

Component: Alaska Industrial Development and Export Authority (1234)

RDU: Alaska Industrial Development and Export Authority (125)

Line Number	Line Name		FY2009 Actuals	FY2010 Management Plan	FY2011 Governor
75000	Capital Outlay		88.4	15.5	15.5
Expenditure Account	Servicing Agency	Explanation	FY2009 Actuals	FY2010 Management Plan	FY2011 Governor
75000 Capital Outlay Detail Totals			88.4	15.5	15.5
75700	Equipment	Information technology, communication, electronic, safety, industrial, and transportation equipment.	88.4	15.5	15.5

Restricted Revenue Detail
Department of Commerce, Community, and Economic Development

Component: Alaska Industrial Development and Export Authority (1234)
RDU: Alaska Industrial Development and Export Authority (125)

Master Account	Revenue Description	FY2010		
		FY2009 Actuals	Management Plan	FY2011 Governor
51015	Interagency Receipts	4,518.5	3,244.6	5,652.0

Detail Information

Revenue Amount	Revenue Description	Component	Collocation Code	AKSAS Fund	FY2009 Actuals	FY2010 Management Plan	FY2011 Governor
59080	Commrc & Economc Dev Receipts from the Alaska Energy Authority (AEA).				4,518.5	3,244.6	5,652.0

Restricted Revenue Detail
Department of Commerce, Community, and Economic Development

Component: Alaska Industrial Development and Export Authority (1234)
RDU: Alaska Industrial Development and Export Authority (125)

Master Account	Revenue Description	FY2009 Actuals	FY2010 Management Plan	FY2011 Governor
51200	Capital Improvement Project Receipts	54.4	179.3	180.1

Detail Information

Revenue Amount	Revenue Description	Component	Collocation Code	AKSAS Fund	FY2009 Actuals	FY2010 Management Plan	FY2011 Governor
51200	Cap Improv Proj Rec Receipts from capital project improvements.				54.4	179.3	180.1

Restricted Revenue Detail
Department of Commerce, Community, and Economic Development

Component: Alaska Industrial Development and Export Authority (1234)

RDU: Alaska Industrial Development and Export Authority (125)

Master Account	Revenue Description	FY2009 Actuals	FY2010 Management Plan	FY2011 Governor
51406	AK Industrial Dev. Export Auth. Receipts	4,541.1	5,183.6	5,412.2

Detail Information

Revenue Amount	Revenue Description	Component	Collocation Code	AKSAS Fund	FY2009 Actuals	FY2010 Management Plan	FY2011 Governor
51406	AIDEA Receipts Receipts generated by general operations of the Enterprise Development Account and the Economic Development Account of the Authority.				4,541.1	5,183.6	5,412.2

Inter-Agency Services
Department of Commerce, Community, and Economic Development

Component: Alaska Industrial Development and Export Authority (1234)

RDU: Alaska Industrial Development and Export Authority (125)

Expenditure Account	Service Description	Service Type	Servicing Agency	FY2009 Actuals	FY2010	
					Management Plan	FY2011 Governor
73804	Economic/Development (IA Svcs) RSA with the Office of Economic Development for the Alaska Regional Development Organizations (ARDOR) program.	Intra-dept	Office of Economic Development	663.1	725.2	797.3
73804 Economic/Development (IA Svcs) subtotal:				663.1	725.2	797.3
73805	IT-Non-Telecommnctns Enterprise Technology Services - Multiple computer services, including mainframe applications, Alaska Budget System (ABS), anivirus and MICS.	Inter-dept	Admin	21.8	21.8	21.8
73805 IT-Non-Telecommnctns subtotal:				21.8	21.8	21.8
73806	IT-Telecommunication Enterprise Technology Services - Non-telephone telecommunication services, including dedicated circuits, space and power, radio circuits, video conferencing, etc. (EPR).	Inter-dept	Admin	0.3	0.3	0.3
73806 IT-Telecommunication subtotal:				0.3	0.3	0.3
73809	Mail Division of General Services – pro-rated share of expenses relating to central mailroom support and services.	Inter-dept	Admin	0.3	0.3	0.3
73809 Mail subtotal:				0.3	0.3	0.3
73810	Human Resources Division of Personnel - Human resource and personnel services.	Inter-dept	Admin	42.2	26.2	26.2
73810 Human Resources subtotal:				42.2	26.2	26.2
73812	Legal General legal services.	Inter-dept	Law	117.6	83.7	83.7
73812 Legal subtotal:				117.6	83.7	83.7
73814	Insurance Div. of Risk Management – Risk insurance charges for buildings, repossessed properties, aviation, public official bonds, and overhead.	Inter-dept	Admin	0.0	1.4	1.4
73814 Insurance subtotal:				0.0	1.4	1.4
73815	Financial Div. of Finance – Computer services for state accounting (AKSAS) and payroll (AKPAY) systems	Inter-dept	Admin	2.1	2.2	2.2
73815 Financial subtotal:				2.1	2.2	2.2
73816	ADA Compliance Division of Vocational Rehabilitation – Pro-rated share of expenses relating to Americans with Disabilities Act (ADA) enforcement.	Inter-dept	Labor	0.4	0.4	0.4
73816 ADA Compliance subtotal:				0.4	0.4	0.4
73822	Construction (IA Svcs) Construction procurement delegation.	Inter-dept	Trans	3.4	3.4	3.4
73822 Construction (IA Svcs) subtotal:				3.4	3.4	3.4
73979	Mgmt/Consulting (IA Svcs) Commissioner's Office and Division of Administrative Services – Management Support Services.	Intra-dept	Commissioner's Office	42.1	108.3	108.3
73979	Mgmt/Consulting (IA Svcs) Div. of Administration Services – Management Support Service.	Intra-dept	Administrative Services	38.6	32.5	32.5
73979	Mgmt/Consulting (IA Svcs) Additional Management Services provided by DCCED.	Intra-dept	Commissioner's Office	5.0	0.0	0.0

Inter-Agency Services
Department of Commerce, Community, and Economic Development

Component: Alaska Industrial Development and Export Authority (1234)

RDU: Alaska Industrial Development and Export Authority (125)

<u>Expenditure Account</u>	<u>Service Description</u>	<u>Service Type</u>	<u>Servicing Agency</u>	<u>FY2009 Actuals</u>	<u>FY2010 Management Plan</u>	<u>FY2011 Governor</u>
			73979 Mgmt/Consulting (IA Svcs) subtotal:	85.7	140.8	140.8
			Alaska Industrial Development and Export Authority total:	936.9	1,005.7	1,077.8
			Grand Total:	936.9	1,005.7	1,077.8