

Agency: Commerce, Community and Economic Development**Grants to Named Recipients (AS 37.05.316)****Grant Recipient: Juneau Family Health and Birth Center****Federal Tax ID: 92-0160698****Project Title:****Project Type: Information Systems and Technology**

Juneau Family Health and Birth Center - Electronic Health Record Software System

State Funding Requested: \$50,000**House District: Juneau Areawide (3-4)**

One-Time Need

Brief Project Description:

Start up costs toward the purchase, installation, and training for electronic health records software. Purchase and installation of essential hardware such as computers, server, and individual devices for the center's healthcare providers.

Funding Plan:

Total Project Cost:	\$130,000
Funding Already Secured:	(\$0)
FY2012 State Funding Request:	<u>(\$50,000)</u>
Project Deficit:	\$80,000

Detailed Project Description and Justification:

The Juneau Family Health and Birth Center (JFHBC) is moving into Electronic Health Records (EHR) to stay abreast of current healthcare technology. Benefits of EHR systems include improved quality of care through timely access to essential medical information; improved patient safety through reduced medical errors; reduced healthcare costs through electronic billing, charts, and decreased paperwork and admin costs; and greater privacy and security of patient records. EHR will help the center continue improving the quality of care for patients and its communication with other providers in Juneau and around the state. After significant research, JFHBC narrowed the field to two software companies, both of which are recommended by Alaska E-health Network.

EHR is a considerable expense and federal EHR incentives are not available for half the center's healthcare providers (physician assistants and direct-entry midwives.) The center plans to take advantage of incentives available to the remaining providers: (certified nurse midwives and one physician.) Because these will be paid over 5 years after EHR is in place and meets established criteria. This will help with, but does not provide the means to cover the initial expense.

JFHBC's budget is limited and Juneau is not eligible for 330 Community Health Center funding. The center meets much of this need in Juneau as a nonprofit health clinic, but this technology funding will enable JFHBC to continue providing essential services to the community.

ORGANIZATION BACKGROUND

JFHBC offers a "campus" of primary health care, midwifery healthcare, a birth center, social services and educational services for families, all in one location. The center serves Southeast Alaska families; especially families who are at-risk and

under-served. Its expanded community clinic and birth center is affordable and accessible to all, to best meet the healthcare needs of Southeast Alaskans. JFHBC's goal is to meet the needs of each individual, ensuring the best possible outcome for each person. Services include a range of family education and health care services including: family practice physician care for adults and children; prenatal, birth, and postpartum midwifery care; a free standing birth center; parenting, pregnancy and childbirth classes; family activities; exercise classes; family counseling services; and home-visiting for parenting support. Combining these services into one nonprofit means more financial efficiency, better health and social outcomes, and more quality access to care. Unique in the community and Southeast Alaska, JFHBC looks to enhance the quality of healthcare provided for all, but especially the medically underserved population: the uninsured and the underinsured. By providing a sliding scale and keeping overhead costs low, the center provides high quality healthcare that is affordable and accessible. No one is turned away for inability to pay.

EXPERIENCE AND QUALIFICATIONS

JFHBC successfully competes for grants from a diverse group of funders. The center works hard to maintain a broad base of financial and community support. Since the year 2000, JFHBC has received funding or grants from the Alaska Children's Trust for the Strength in Families program, the Alaska Department of Education & Early Development for drug & violence prevention, the Department of Health and Social Services both for Fetal Alcohol Syndrome prevention and Essential Program Equipment grants, and the Alaska Mental Health Trust.

These grants helped us substantially to expand our healthcare services. JFHBC has grown rapidly to meet the needs of Juneau and Southeast Alaska communities. The new facility opened in 2008, enabling the center to expand its services. Funders included the Denali Commission, the Rasmuson Foundation, the State of Alaska, the Kresge Foundation, The federal Department of Housing & Urban Development, the Murdock Charitable Trust, the Paul G. Allen Foundation, the City & Borough of Juneau, the Alaska Mental Health Trust Authority, the Skaggs Foundation, the Wells Fargo Foundation, and local businesses and individuals.

JFHBC managed all the grants mentioned above, conducting all of the necessary audits and filing all the required financial reports. The center is in good standing with all its funders and all reports have been filed on time. The center is frugal as an organization, with overhead costs kept low so that earned income can help fund its programs.

CONCLUSION

JFHBC's programs are designed to serve all families, regardless of economic distinction. Affordable health care services offered on a sliding scale help to meet the needs of the uninsured population. EHR technology will do much to help the center provide affordable, accessible, preventative healthcare, supported by the community in which we live.

Project Timeline:

JFHBC will purchase the software when full funding is secured. It will be implemented over a three to six month period. The goal is to complete the project in FY 2012.

Entity Responsible for the Ongoing Operation and Maintenance of this Project:

The Juneau Family Health and Birth Center

Grant Recipient Contact Information:

Name:	Kaye Kanne, CDM, CPM
Title:	Executive Director
Address:	1601 Salmon Creek Lane Juneau, Alaska, Alaska 99801
Phone Number:	(907)586-1203
Email:	kaye@juneaubirthcenter.org

Has this project been through a public review process at the local level and is it a community priority? Yes No

License Order

e-MDs
 9900 Spectrum Drive
 Austin, TX 78717
 P: (888) 344-9836
 www.e-MDs.com



Prepared By: Robert Grupe

Direct Line: 916-708-4628

e-Mail: rgrupe@e-mds.com

Fax:

Proposal Valid Until: 14-Dec-10

Date Prepared: 14-Nov-10

Licensee: Juneau Family Health & Birth Center

Address: Salmon Creek Lane

City: Juneau

e-Mail: frances@juneaubirthcenter.org

ST Alaska

Tel: 907-796-2459

Zip: 99801

Fax: 907-586-5765

Count	Unit Price	Line Total	Totals
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Software Licenses Per Provider (MD, DO, PA, NP, etc.)

35,977.50

e-MDs Solution Series

Includes: Chart, Bill, DocMan, Schedule, Tracking Board, TaskMan, E&M Coding, ICD Coder, CPT/HCPCS Search, Code Linker, Prescriptions, Order Tracking, Fax Management, Medical Art, Patient Education, Template Editor, Forms, Referrals, Collections Module, CCI Edits, Graphing, Check In Module, etc.

1	7,995.00	7,995.00	
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e-MDs Solution Series - Part Time Provider (16 hours per week or less)

Includes: Chart, Bill, DocMan, Schedule, Tracking Board, TaskMan, E&M Coding, ICD Coder, CPT/HCPCS Search, Code Linker, Prescriptions, Order Tracking, Fax Management, Medical Art, Patient Education, Template Editor, Forms, Referrals, Collections Module, CCI Edits, Graphing, Check In Module, etc.

7	3,997.50	27,982.50	
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SQL Server Licenses

2,760.00

SQL Server -Standard 2008

1	95.00	95.00	
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SQL 2008 Standard-Client Access License

23	95.00	2,185.00	
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AMA CPT® Code Files- annual fee

24	20.00	480.00	
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EDI Clearinghouse

995.00

(setup and registration per site)

EDI Professional setup bundle

1	995.00	995.00	
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includes eligibility and remittance setup training

Conversions -

3,495.00

Basic Conversion - Demographics Only, up to 20,000 records- 2nd pull included

Includes the following: Patient information, employer data, guarantor relationships, providers, and insurance carriers. To note, some user-specific preparatory tasks will need to be completed before taking the system live. Tasks will be outlined in the clinic's Project Plan.

1	3,495.00	3,495.00	
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Training and Implementation Services

20,745.00

Travel expenses are not included in this quote. Training expires 1 year from the contract date

On-Site EMR training per instructor - per day

5	1,250.00	6,250.00	
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On-site training of Chart, DocMan, Tracking Board, Lab Tracking, Refill Requests, and TaskMan modules. Upon completion participants will be able to track the patient from waiting room to exam room; create Doctor's and Nurse's Notes; enter vitals, past M/F/S history, medications; create and edit templates, pre-clicks, and shortcuts; create, edit and use flow sheets; create, authorize, and deny refill requests; and track send-out labs, tests, and procedures.

On-Site PM training per instructor - per day

5	1,250.00	6,250.00	
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On-site training of Bill and Schedule modules. Upon completion participants will be able to schedule, reschedule, and cancel appointments; check in patients; build invoices manually and from Chart; post payments; and send claims electronically.

Go Live Support - per person - per day

5	1,250.00	6,250.00	
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 9900 Spectrum Drive
 Austin, TX 78717
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 www.e-MDs.com



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Direct Line: 916-708-4628

e-Mail: rgrupe@e-mds.com

Fax:

Proposal Valid Until:

14-Dec-10

Date Prepared:

14-Nov-10

Licensee: Juneau Family Health & Birth Center

Address: Salmon Creek Lane

City: Juneau

e-Mail: frances@juneaubirthcenter.org

ST Alaska

Zip: 99801

Tel: 907-796-2459

Fax: 907-586-5765

<i>Count</i>	<i>Unit Price</i>	<i>Line Total</i>	<i>Totals</i>
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user questions during the initial "Go-Live" with software. Throughout the day, the Bill or Chart Trainer works one-on-one with users to ensure proper utilization of the software. (multiple e-MDs staff will be required for intalls with more than four providers)

e-MDs QuickStart setup

1

995.00

995.00

QuickStart setup creates a solid foundation for clinic to build their database. A wide variety of information is entered by an e-MDs staff member, including all of the clinic's staff and their logins, providers, internal facilities (if clinic has more than 1 location), and schedules. After the QuickStart is installed and after training has been completed, the clinic's staff will be able to customize the database further to meet the clinic's individual needs.

Project Management - per hour

8

125.00

1,000.00

A dedicated e-MDs Project Manager is assigned to offer guidance, create a custom implementation project plan, and to make recommendations for successful implementation.

Additional Products and Services

e-Prescribing (SureScripts) Set-Up Fee Per Database

1

495.00

495.00

Configuration of IIS Server and initial training session. Additional purchase of router may be required.

495.00

Annual Fees (Included in Grand Total)

Updates/Upgrades and Support

7915.05

Additional Annual Fees (price not included in the total- invoiced later)

EDI annual support fee- billed in year 2

250.00

250.00

Shipping

25.00

Total: \$ 72,407.55

***Grand Total: \$ 72,407.55**
 (sales tax not included)

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*** Applicable sales tax will be added at the time of invoicing. If you are exempt from Sales Tax, please provide a valid exemption certificate when submitting your order.**

- (1) You must have the ability to download minor updates via the internet
- (2) Data Imports require a separate agreement
- (3) Related travel expenses including airfare, hotel, rental car, and meals are extra.
- (4) Training cancellation policy: 30 days written notice for onsite training and Go Live cancellations; 15 days written notice for classroom training cancellations; and 10 days written notice for online training cancellations.
- (5) Training expiration policy: All training must be scheduled and taken within 12 months of the date of purchase.

Summary of Annual Fees based on today's rates

	\$ 8,645.05
Updates/Upgrades and Support	7,915.05
EDI annual support fee- billed in year 2	250.00
e-MDs Patient Portal 12-month Subscription	-
e-MDs Formulary annual fee	-
AMA CPT Codes	480.00

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This instrument, together with the accompanying terms and conditions and each exhibit or addendum accompanying this License Order, each of which is incorporated by reference (collectively, the "License Order"), constitutes the entire agreement between AMT Solutions, Inc. d/b/a e-MDs ("e-MDs") and the Licensee identified in this License Order ("Licensee") with respect to the Software and services to be provided by e-MDs identified herein, and the proposal, including the Software, services, pricing and terms and conditions reflected in the License Order, becomes a valid agreement between e-MDs and Licensee when executed on behalf of e-MDs and Licensee. This License Order shall become effective on the date of execution by e-MDs ("Effective Date") and shall continue until terminated in accordance with the terms hereof.

Payment terms: All orders for the licensed Software require at least 50% deposit prior to shipment. The remaining balance is due within 30 days of the invoice date.

Refunds: Licensee may return the Licensed Software, together with all Documentation and other materials delivered therewith and request a refund any time during the first thirty (30) days after the Effective Date. Charges paid by Licensee for license fees for the returned Licensed Software will be refunded, less a fifteen percent (15%) handling charge, which is a reasonable estimate of the expenses and costs that e-MDs would incur as a result of such return, in which event the License shall terminate without further liability of either party. No refunds will be granted for services rendered such as training prior to return of the Licensed Software. Licensed Software shall be deemed acceptable unless Licensee and e-MDs have each caused this License Order to be signed and delivered by its duly authorized office or representative as of the Effective Date. By execution of this License Order, Licensee agrees to the accompanying terms and conditions and each accompanying addendum hereto.

e-MDs:

Licensee: Juneau Family Health & Birth Center

AMT Solutions, Inc. d/b/a e-MDs

By: _____

By: _____

Printed Name: _____

Printed Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

Rev. 10/23/07

Attachments:

1. License Order Terms and Conditions
2. License Order Addendum, Third Party Software, Data and Suggestions



January 25, 2011

I. PRIMESUITE SOFTWARE LICENSES		Qty.	Extended Price
PrimeSuite Software License	(Number of Full-Time Physicians)	1	\$ 12,500
OB/GYN specific content of 237 templates. Complete content library of over 2,800 base templates	(Number of Mid-Level Providers)	7	\$ 43,750 Included Included
Total PrimeSuite Software License			\$ 56,250
PrimeSuite Software License Allowance		30%	\$ (16,875)
Net PrimeSuite Software License			\$ 39,375
* PRICES DO NOT INCLUDE SALES TAX			

II. HARDWARE AND THIRD PARTY SOFTWARE (SEE NOTES):		Qty.	Extended Price
Large Application Tower Server:	Tower		
Dell PowerEdge T610 Server, Intel Xeon Processor X5677, 2.8GHz, 12GB RAM, 4x450GB Hard drive Capacity, RD1000 Internal SATA Drive Bay, PERC H700 RAID Controller, RAID 5 for PERC H700 or 611 Controller, Windows Server 2008 with Five Licenses, 1)HD 160GB Cartridge, ProSupport 5yr 7x24 Hw/Sw Tech Support		1	\$ 7,104
Large Tower Server Accessory Kit:			
Microsoft SQL Server 2008, 20)Licenses Windows Server 2008, APC 1500va UPS, 17" flat panel, 2TB Drive Station Duo, Backup Exec, Backup Exec SQL		1	\$ 5,304
4)HD 160GB Cartridges, 8Port Switch, 8)10' Cat5 Cables, NAV		1	\$ 2,214
ZetaFax Inbound/Outbound Fax Software Licenses, Zoom Modem v.92 56K External Serial Modem		1	\$ 430
Greenway VPN Appliance		1	\$ 430
Convertible Tablet - Toshiba Portege M780, S7241 Intel Core i7-620M Processor 2.66GHz, 320GB Hard Drive, 4GB Memory, 12.1"screen, USB Mouse, NAV and including 3year SystemGuard + Service Express		8	\$ 15,700
Large Scanner			
Fujitsu 6130 Scanner, 1yr limited warranty		3	\$ 2,930
Wireless LAN Kit:			
Cisco Aironet 1131 Wireless 802.11b/g Access Point, Fixed Antenna & Power Injector (90 limited warranty)		3	\$ 1,229
TOTAL HARDWARE & THIRD PARTY SOFTWARE			\$ 34,911
Hardware & Third Party Software Allowance		5%	\$ (1,746)
NET HARDWARE & THIRD PARTY SOFTWARE			\$ 33,165
<ul style="list-style-type: none"> * RAILS FOR RACK MOUNTED SERVERS ARE NOT PROVIDED BY GREENWAY * WINDOWS SERVER - CURRENTLY LOADING 2003 AND LICENSING 2008. * SEE ATTACHMENT FOR FULL WARRANTY DETAILS * GREENWAY SUPPORT SERVICES REQUIRES THAT THE SERVER AND PIX ROUTER BE PURCHASED FROM GREENWAY. * PRICES DO NOT INCLUDE SHIPPING, HANDLING OR FREIGHT FOR HARDWARE, TRAINING MATERIALS AND ENROLLMENT DOCUMENTS. * PRICES DO NOT INCLUDE SALES TAX. * ALL PRICING IS SUBJECT TO CHANGE TO REFLECT CHANGES IN TECHNOLOGY AND/OR MANUFACTURER MODEL CHANGES. * NO RETURNS OF HARDWARE WILL BE ACCEPTED AFTER 30 DAYS OF RECEIPT. ALL RETURNS MUST HAVE A RMA#. * THE PRACTICE IS RESPONSIBLE FOR SHIPPING AND HANDLING OF RETURNS AND WILL BE ASSESSED A 10% RESTOCKING FEE. 			

III. DEPLOYMENT AND TRAINING SERVICES (SEE NOTES):		Qty.	Extended Price
	Number of Licensed Users	18	
	Number of Physicians	1	
	Number of Mid-Level Providers	7	
	Number of additional (excluding main site) sites that require on-site deployment services	0	
	Specialty	OB/GYN	
A. Training	Meaningful Use Plan	Hours	Extended Price
Remote Server Build/Setup			
On Site End User Training			
On Site Go-Live Support			



January 25, 2011

On Site Follow Up
PrimeSuite Chart
 On Site Chart End User Training
 On Site Chart Go-Live Support
 On Site Chart Follow-Up Training

Training Summary:	Hours	Price
Remote Training Hours	Hourly Rate is \$125 Per Hour (Excludes Travel)	24 \$ 3,000
On Site Training Hours	Hourly Rate is \$200 Per Hour (Includes Travel)	176 \$ 35,200
Project Planning & Management	Flat Fee	\$ 4,500
Total Estimated Training	200	\$ 42,700

* DEPLOYMENT AND TRAINING PRICING INCLUDES TRAVEL EXPENSES UNLESS OTHERWISE NOTED ON PRICING DETAIL.

* ANY ADDITIONAL TRAVEL COSTS ASSOCIATED WITH THE DELAY OR CHANGE IN AGREED UPON DEPLOYMENT AND TRAINING DATES WILL BE INVOICED AS INCURRED.

* GREENWAY DEPLOYMENT AND TRAINING HOURS ARE INVOICED ON AN "AS INCURRED BASIS". HOURS QUOTED ABOVE ARE ESTIMATED. IF THE PRACTICE EXCEEDS THE TOTAL HOURS ESTIMATED, THOSE HOURS WILL BE INVOICED.

* THE HOURLY RATE QUOTED IS BASED UPON AN EIGHT (8) HOUR DAY DURING NORMAL BUSINESS HOURS. GREENWAY REQUIRES A (3) THREE DAY MINIMUM ORDER FOR ON-SITE VISITS. HOURS INCURRED ON A DAILY BASIS COULD EXCEED (8) EIGHT HOURS.

* GREENWAY TRAINING INVOICES ARE BILLED IN ARREARS AND ARE DUE UPON RECEIPT. INVOICES OVER 30 DAYS OLD FOR HOURS BILLED AS INCURRED WILL BE ACH DRAFTED ON OR AROUND THE 25TH OF THE FOLLOWING MONTH.

* PRICES DO NOT INCLUDE SALES TAX.

B. Hardware Set-up and Installation	Flat Rate	Extended Price
Hardware Set-up and Installation		\$ 5,200
Total Estimated Hardware Setup and Installation (travel not included)		\$ 5,200

* Hardware Set-up and Installation pricing does not include travel. Travel expenses will be invoiced to the practice in addition to the fee quoted.

C. Data Migration and Conversion	Each Site	Extended Price
Demographics (per system)	Flat Fee	1 \$ 2,400
Total Data Migration and Conversion (travel not included)		\$ 2,400

GREENWAY'S CHART DATA MIGRATION FEE DOES NOT INCLUDE FEES THAT MAY HAVE TO BE PAID TO YOUR EXISTING EMR VENDOR TO OBTAIN THE DATA IN A FORMAT THAT CAN BE IMPORTED INTO PRIMESUITE.

* DATA MIGRATION AND CONVERSION DOES NOT INCLUDE TRAVEL. THESE SERVICES ARE PERFORMED REMOTELY AND IF TRAVEL IS REQUIRED, TRAVEL EXPENSES WILL BE INVOICED TO THE PRACTICE IN ADDITION TO THE FEE QUOTED.

D. Additional Services	Each	Extended Price
Clinical Monitoring Services - 45 days from go-live		\$ 4,000
PrimePatient Implementation	Per Hour	22 \$ 3,360
Total Additional Services		\$ 7,360

CLINICAL MONITORING INCLUDES: PRACTICE MANAGEMENT A/R MONITORING – INCLUDING SERVER SETUP, ELIGIBILITY VERIFICATION, CHARGES, CLAIMS SUBMISSION, REJECTIONS, PATIENT STATEMENTS AND PAYMENT VERIFICATION. EHR MONITORING – INCLUDING ERX ENROLLMENTS, ORDERS TRACKING, TASKS, SUPERBILL SUMMARY, CLINICAL REPORTING, AND RESULTS.

* CLINICAL MONITORING DOES NOT GUARANTEE THE PRACTICE WILL MEET MEANINGFUL USE REQUIREMENTS.

IV. MONTHLY SUPPORT SERVICES	Qty.	Extended Price
Support Services - PrimeSuite		\$ 1,031
PrimePatient Subscription		\$ 347
PrimePatient - Monthly Hosting Service		\$ 25
Total Monthly Support Services		\$ 1,403
Support Services Allowance - PrimeSuite	24%	\$ (248)
Net Monthly Support Services		\$ 1,155

PRIMEPATIENT MONTHLY FEES ARE WAIVED FOR THE FIRST 6 MONTHS AFTER PORTAL ACTIVATION. THE PRIMEPATIENT MONTHLY FEE QUOTED ABOVE WILL BE BILLED MONTHLY AFTER THE 6 MONTH PERIOD EXPIRES. PRIMEPATIENT REQUIRES A 36 MONTH COMMITMENT.

PRIMEPATIENT RECURRING FEES: MONTHLY BILLING (OR AGREED UPON TRIAL PERIOD) FOR PORTAL AND WEBSITE RECURRING FEES WILL COMMENCE UPON INTEGRATION

* ACTIVATION OR 60 DAYS AFTER LAUNCH OF PRIMEPRACTICE, WHICHEVER OCCURS FIRST.

* PRICES DO NOT INCLUDE SALES TAX.

V. Third Party Database/Transaction Services	Qty.	Extended Price
PrimePerformance Dashboard		Included
Third Party Databases:		
Coding Database (per physician)	Monthly Per Physician - \$15	1 \$ 15
First DataBank Drug Database (per physician)	Monthly Per Physician - \$15	1 \$ 15
ADAM Software Anatomical Images (per physician)		Included
Transaction Services:		
Gateway EDI		
Time Saver Package	Monthly Per Full-Time Physician - \$88	1 \$ 88
Unlimited Electronic Claims	Monthly Per Mid-Level/Part-Time Physician - \$57	5 \$ 285
Unlimited Individual Claims Status Inquiry		
Unlimited Paper Claims		
Unlimited Electronic Remittance Advice (ERA)		
Unlimited COB Pass Through		
Click 'n Print Secondary Claims		
Gateway EDI - Statements		
Outsourced Statement Production First Page	Per Transaction	\$ 0.65 Based on Usage
Outsourced Statement Production Second Page	Per Transaction	\$ 0.25 Based on Usage
PrimePatient Transaction Services:		
Virtual Office Visit		\$ 6.00 Based on Usage
Symptom Assessment		\$ 0.50 Based on Usage
Bill Pay		\$ 0.25 Based on Usage
Pre-Registration with Health History		Unlimited
Appointment Request		Unlimited
Ask-a-Staff		Unlimited
Integrated Secure Patient Messaging (Including Lab Results Attachments)		Unlimited
Referrals for Primary Care (Sending)		Unlimited

VI. Third Party Implementation & Set-up Fees	Extended Price
One-Time Fees	
E-Rx Set Up Fee	\$ 250
Gateway - One-Time Setup Fee	\$ 200

* PRICES DO NOT INCLUDE SHIPPING, HANDLING OR FREIGHT FOR HARDWARE, TRAINING MATERIALS AND ENROLLMENT DOCUMENTS.

* PRIMESPEECH REQUIRES A 6 MONTH COMMITMENT AND A \$200 REACTIVATION FEE PER LICENSE.

* PHYSICIANS WHO FILE FEWER THAN 200 CLAIMS PER MONTH ARE CLASSIFIED AS PART-TIME.

THE PRICING SET FORTH IN THIS QUOTE SHALL BE GOOD FOR 30 DAYS FROM THE DATE OF THIS QUOTE. UPON EXECUTION BY BOTH PARTIES, THIS QUOTE SHALL BECOME A BINDING ORDER FORM. THE HARDWARE, SOFTWARE, AND TRAINING PRICING IN A BINDING ORDER FORM SHALL BE AVAILABLE FOR A PERIOD OF 12 MONTHS FROM THE DATE CLIENT EXECUTES THE ORDER FORM. SHOULD CLIENT FAIL TO TAKE DELIVERY OF HARDWARE OR SOFTWARE OR UTILIZE TRAINING HOURS WITHIN SUCH 12 MONTH PERIOD, THE PRICING FOR THESE ITEMS IN THIS ORDER FORM IS SUBJECT TO CHANGE TO THEN-CURRENT RATES.

* PRICES DO NOT INCLUDE SALES TAX.

* THERE IS A 12 MONTH COMMITMENT REQUIREMENT WITH ELECTRONIC PRESCRIPTION SERVICE.

PrimeSuite - Order Form



Juneau Family Health and Birth Center

1601 Salmon Creek Lane

Juneau , AK, 99801

Kaye Kanne

907-796-2450

Enter fax number

kaye@juneaubithcenter.org

Agreement: SLSA

Agreement Number: _____

Date: January 25, 2011

Phone

Fax

System Order	Order Detail
PrimeSuite Software License	\$ 56,250
Hardware and Third Party Software	\$ 34,911
Training Service	\$ 42,700
Hardware Set Up and Installation Service	\$ 5,200
Data Migration and Conversion	\$ 2,400
Additional Services	\$ 7,360
Implementation & Set-up Fees	\$ 450
Total System Order	\$ 149,271
Allowances:	
PrimeSuite Software License	\$ (16,875)
Hardware and Third Party Software	\$ (1,746)
Total Allowances	\$ (18,621)
Net System Order	\$ 130,650

Monthly Services	
Monthly Support Service	\$ 1,403
Coding and Drug Databases	\$ 30
EDI Services	\$ 373
Total Monthly Services	\$ 1,806
Monthly Support Service	\$ (248)
Total Allowances	\$ (248)
Net Monthly Services	\$ 1,558

Greenway monthly support service invoice and third party database and transaction services payments will be processed through authorized direct payments on or around the 25th of each month. The Authorization Agreement for ACH Preauthorized Payments is attached as an addendum to the SLSA.

Payment Schedule	Detail	Payment Due
Deposit Due Upon Execution of the SLSA:		\$ 13,100
Due Prior to Shipment of PrimeSuite Software, Hardware and Third Party Software:		
PrimeSuite Software License	\$ 39,375	
Hardware and Third Party Software	\$ 33,165	
Data Migration and Conversion Service	\$ 2,400	
Hardware Set Up and Installation Service	\$ 5,200	
Additional Training Services	\$ 7,360	
Implementation & Set-up Fees	\$ 450	
Project Planning & 50% of Training	\$ 23,600	
Less Deposit	\$ (13,100)	
Total Due Prior to Shipment of PrimeSuite Software, Hardware and Third Party Software:		\$ 98,450
Remaining Training billed as incurred		\$ 19,100
Total Payments to Greenway		\$ 130,650

Client hereby orders the Software licenses, hardware, third party software, and/or Services described herein. Client and Greenway agree that the terms and pricing of this Order Form shall not be disclosed without the prior written consent of the other party. This quote shall become binding upon execution by Client and acceptance by Greenway. The hardware, software, and training pricing in this Order Form shall be available for a period of 12 months from the date Client executes the Order Form. Should Client fail to take delivery of hardware or software or utilize training hours within such 12 month period, the pricing for these items in this Order Form is subject to change to then-current rates.

Juneau Family Health and Birth Center
BY: _____

(Authorized Signature)

(Typed or Printed Name)

(Title)

(Date)

Greenway Medical Technologies, Inc.
BY: _____

(Authorized Signature)

(Name and Title)

(Date)



January 25, 2011

I. PRIMEEXCHANGE INTERFACES		QTY	Extended Price
Demographics Bridge: LabCorp		1	\$ 3,000
Results Interface: LabCorp		1	\$ 3,000
Custom Hospital Interface: Alaska HIE		1	\$ 750
Total PrimeExchange Interfaces			\$ 6,750
Paid by Lab Company on Behalf of Practice If approved by the Lab Company - Notes Section Notes Section (Signed PO for the amount of charge must accompany config.)			\$ (6,000)
Net PrimeExchange Interfaces			\$ 750
II. ACTIVE DEVICE CONTROLS		QTY	Extended Price
Midmark ECG Device		1	\$ 500
Vitals		1	\$ 250
Total Active Device Controls			\$ 750

IV. MONTHLY SUPPORT SERVICES		QTY	Extended Price
Interface Support Services			\$ 15
Active Device Controls Support Services			\$ 15
Total Monthly Support Services			\$ 30

NOTES

- * THE PRACTICE IS RESPONSIBLE FOR PAYMENT IF LAB COMPANY DOES NOT APPROVE PAYMENT FOR PRIMEEXCHANGE.
- * CUSTOM INTERFACES REQUIRES 50% PAYMENT INCLUDED IN DEPOSIT AND REMAINING 50% PRIOR TO TURN ON OF INTERFACE.

YOU MAY INCUR ADDITIONAL CHARGES FROM THE INTERFACE VENDOR ACCORDING TO YOUR AGREEMENT WITH THEM. THESE CHARGES ARE NOT INCLUDED ON THE GREENWAY ORDER FORMS AS THEY ARE BILLED BY THE INTERFACE VENDOR. YOU SHOULD CONTACT YOUR INTERFACE VENDOR TO GET YOUR COSTS, IF ANY.

- * DEPLOYMENT AND TRAINING PRICING DOES NOT INCLUDE TRAVEL EXPENSES.
- * THE PRICING SET FORTH IN THIS QUOTE SHALL BE GOOD FOR 30 DAYS FROM THE DATE OF THIS QUOTE. UPON EXECUTION BY BOTH PARTIES, THIS QUOTE SHALL BECOME A BINDING ORDER FORM. THE HARDWARE, SOFTWARE, AND TRAINING PRICING IN A BINDING ORDER FORM SHALL BE AVAILABLE FOR A PERIOD OF 12 MONTHS FROM THE DATE CLIENT EXECUTES THE ORDER FORM. SHOULD CLIENT FAIL TO TAKE DELIVERY OF HARDWARE OR SOFTWARE OR UTILIZE TRAINING HOURS WITHIN SUCH 12 MONTH PERIOD, THE PRICING FOR THESE ITEMS IN THIS ORDER FORM IS SUBJECT TO CHANGE TO THEN-CURRENT RATES
- * HARDWARE PRICES ARE GOOD FOR 30 DAYS.
- * PRICES DO NOT INCLUDE SHIPPING, HANDLING OR FREIGHT FOR HARDWARE, TRAINING MATERIALS AND ENROLLMENT DOCUMENTS.
- * PRICES DO NOT INCLUDE SALES TAX.

HARDWARE RETURN POLICY

- * NO RETURNS OF HARDWARE WILL BE ACCEPTED AFTER 30 DAYS OF RECEIPT. ALL RETURNS MUST HAVE A RMA#.
- * THE PRACTICE IS RESPONSIBLE FOR SHIPPING AND HANDLING OF RETURNS AND WILL BE ASSESSED A 10% RESTOCKING FEE.

PrimeExchange - Order Form



Juneau Family Health and Birth Center

1601 Salmon Creek Lane
Juneau , AK, 99801
Kaye Kanne

Agreement: SLSA
Agreement Number: _____
Date: January 25, 2011

Phone 907-796-2450
Fax Enter fax number
kaye@juneaubithcenter.org

System Order	Order Detail
PrimeExchange Interface	\$ 6,750
Active Device Control	\$ 750
Total System Order	\$ 7,500
Allowances	
Paid by Lab Company If approved by the Lab Company	\$ (6,000)
Total Allowances	\$ (6,000)
Net System Order	\$ 1,500

Monthly Support Services	
Interface Support Services	\$ 15
Active Device Controls Support Services	\$ 15
Monthly Support Services	\$ 30

Greenway monthly support service invoice and third party database and transaction services payments will be processed through authorized direct payments on or around the 25th of each month. The Authorization Agreement for ACH Preauthorized Payments is attached as an addendum to the SLSA.

Payment Schedule	Detail	Payment Due
Deposit Due Upon Execution of the SLSA:		\$ 200
Due Prior to Delivery of the Interface:		
PrimeExchange Interface	\$ 750	
Active Device Control	\$ 750	
Less Deposit	\$ (200)	
Total Due Prior to Delivery of the Interface:		\$ 1,300
Total Payments to Greenway		\$ 1,500

Client hereby orders the Software licenses, hardware, third party software, and/or Services described herein. Client and Greenway agree that the terms and pricing of this Order Form shall not be disclosed without the prior written consent of the other party. This quote shall become binding upon execution by Client and acceptance by Greenway. The hardware, software, and training pricing in this Order Form shall be available for a period of 12 months from the date Client executes the Order Form. Should Client fail to take delivery of hardware or software or utilize training hours within such 12 month period, the pricing for these items in this Order Form is subject to change to then-current rates.

Juneau Family Health and Birth Center
BY:

(Authorized Signature)

(Typed or Printed Name)

(Title)

(Date)

Greenway Medical Technologies, Inc.
BY:

(Authorized Signature)

(Typed or Printed Name)

(Title)

(Date)