

State of Alaska FY2020 Governor's Operating Budget

Department of Commerce, Community, and Economic Development Alaska Industrial Development and Export Authority Component Budget Summary

Component: Alaska Industrial Development and Export Authority

Contribution to Department's Mission

Promote, develop, and advance economic growth and diversification in Alaska by providing various means of financing and investment.

Results

(Additional performance information is available on the web at <https://omb.alaska.gov/results>.)

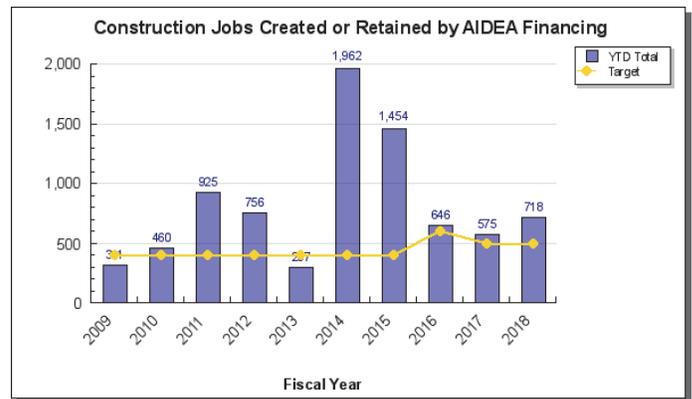
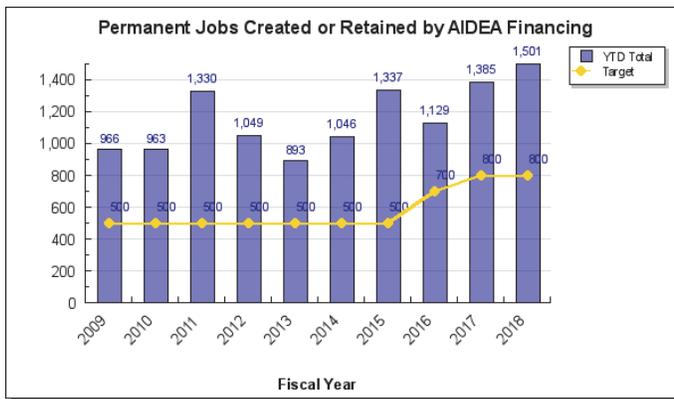
Core Services

- Finance and/or develop industrial and infrastructure projects to create jobs, grow the economy, and promote resource development in Alaska.
- Manage AIDEA's portfolio for best growth of net asset balance while maintaining positive credit ratings.
- Provide long-term financing, and/or refinancing, to Alaskan businesses for new or existing projects, and provide conduit financing for taxable or tax-exempt bonds for Alaskan organizations.

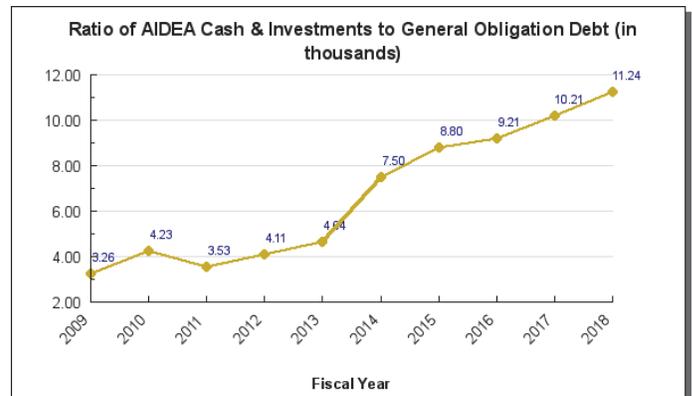
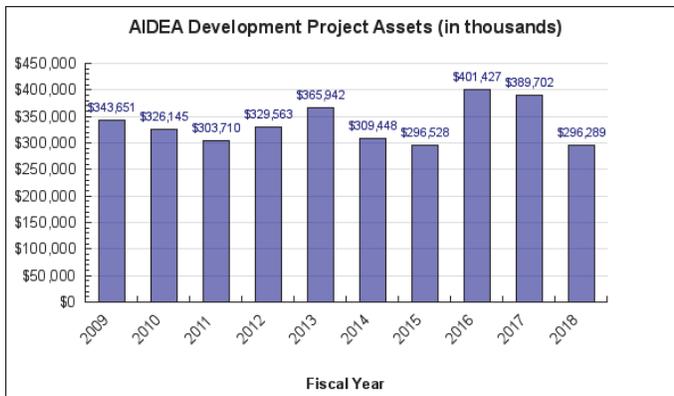
Measures by Core Service

(Additional performance information is available on the web at <https://omb.alaska.gov/results>.)

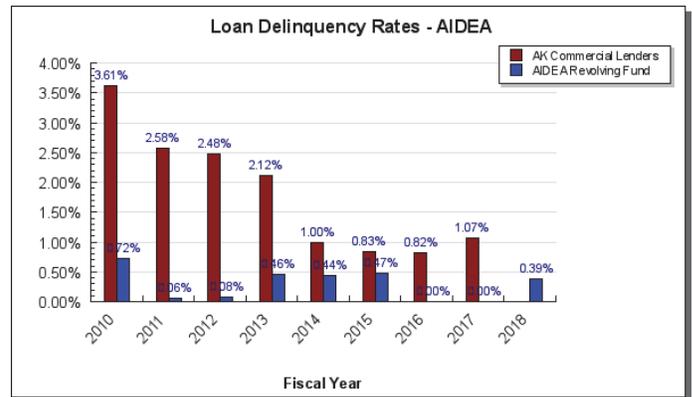
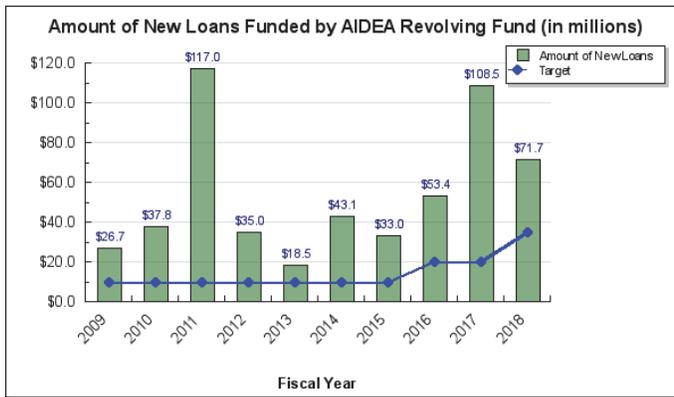
1. Finance and/or develop industrial and infrastructure projects to create jobs, grow the economy, and promote resource development in Alaska.



2. Manage AIDEA's portfolio for best growth of net asset balance while maintaining positive credit ratings.



3. Provide long-term financing, and/or refinancing, to Alaskan businesses for new or existing projects, and provide conduit financing for taxable or tax-exempt bonds for Alaskan organizations.



Major Component Accomplishments in 2018

- AIDEA paid the State a dividend of \$12.883 million during FY2018 and declared a \$4.792 million dividend to the State of Alaska for FY2019. Including this dividend, AIDEA has declared more than \$397 million and paid approximately \$392 million in dividends since the inception of the program.
- In FY2018, the Loan Participation Program originated 39 new loans, supporting the creation or retention of more than 285 temporary or construction jobs and 216 permanent jobs. Of the total \$88.5 million invested, AIDEA funded \$71.7 million directly.
- In June 2018, AIDEA was pleased to announce the sale of its ownership interest in Pentex Alaska Natural Gas Company, LLC, including Fairbanks Natural Gas, to the Interior Gas Utility (IGU). In the June 14 AIDEA Press Release, Board Chairman Dana Pruhs said of this accomplishment:

“It has taken time and much hard work by a group of very dedicated people to bring us to this milestone day, when we can now proudly say that AIDEA has fulfilled its assignment to advance the Interior Energy Project (IEP) for the benefit of Interior Alaska residents. The sale of Pentex to IGU represents the culmination of nearly a year and a half of in depth due diligence and negotiations, and now a unified, locally controlled gas utility for the Interior is a reality.”

The purchase price was financed by AIDEA from funds made available to the IEP by the Legislature in SB 23. IGU will use the remaining financial tools to establish an investment grade utility for the Interior that will deliver natural gas at competitive prices, and help improve air quality in the region. AIDEA transitioned from the role of an owner to lender with the sale of Pentex Alaska Natural Gas Company, LLC.

- AIDEA issued tax-exempt Loan Anticipation Revenue Notes totaling \$161,975,000 on December 28, 2017. The proceeds of the Notes were loaned to Yukon-Kuskokwim Health Corporation in Bethel, Alaska to provide interim construction financing for improvements to the 90,000 sq. ft. Yukon-Kuskokwim Delta Regional Hospital and a new 180,000 sq. ft. primary care clinic. This project will create an estimated 250 to 400 permanent jobs.
- AIDEA earned an unqualified opinion on its FY2017 Financial Statements.
- AIDEA has implemented a robust business development outreach program that includes statewide coverage, multiple industry sectors, numerous communities, and local, state and federal entities. This program is a proactive approach to educate stakeholders on AIDEA tools, projects, and activities and create a pipeline of deal flow that supports economic development. In addition to the numerous meetings and events that AIDEA staff participated in, the Business Development and Communications division provided information at more than 31 events and over 120 meetings including 86 meetings with clients. The group also responded to many information requests from state and national media, AIDEA’s Board, the DCCED Commissioner’s Office, the Governor’s Office, and the State Legislature.
- Maintained AIDEA’s Standard and Poor credit rating at AA+ (high quality investment grade), which continues to be one of the highest credit ratings for an economic development organization in the nation.

- As a special project, in FY2017 the Ambler Project's consolidated SF-299 application for the Alaska National Interest Lands Conservation Act (ANILCA) ROW/Title XI and Clean Water Act Section 404 permits was accepted by the following federal agencies: National Park Service (NPS), Bureau of Land Management (BLM), U.S. Army Corps of Engineers (USACE), Federal Highway Administration (FHA), and the U.S. Coast Guard (USCG). On February 28, 2017, BLM issued a Notice of Intent (NOI) and Extension of Time to Prepare an Environmental Impact Statement (EIS) for the proposed Ambler Mining District Industrial Access Road, Final EIS was extended to December 30, 2019. NPS will be leading the Environmental and Economic Analysis (EEA) per ANILCA Section 201 4(d) and provided notice to extend the EEA to December 30, 2019. AIDEA is working to contract with a third-party contractor to assist the federal agencies during the environmental review process.
- Increased AIDEA's June 30, 2017 total net position by \$5.8 million over the June 30, 2016 total net position (as adjusted).
- An extension of the bonding authorization for the Interior Energy Project (IEP) to June 30, 2023 preserved an important component of the previously approved financing package for the project. Without enacting this component of the legislation, the capability for AIDEA to assist the IEP would have been curtailed. The extension of the bonding authorization simply extended the time available and did not change any other component of the project financing.
- During FY2017, the AIDEA Loan Participation Program funded 40 loans totaling \$108.5 million, which was the second largest funding year to date for the agency.

Key Component Challenges

- AIDEA's Strategic Plan emphasizes developing projects that target several sectors including natural resources, energy, communications, logistics, aerospace, and tourism. As a result, AIDEA's pipeline for commercial and industrial infrastructure and development projects includes a wide variety of potential opportunities in various stages of analysis, decision-making, and construction. Current project staff continue to work above capacity.
- The growing number and structural complexity of commercial and industrial infrastructure and development projects has increased the pressure on support staff. The finance, accounting, and procurement staff workloads have grown in response to the demand from these new and unique projects.
- Large commercial and industrial infrastructure and economic development projects have more complex finance agreements, and the cash needs for these investments may necessitate the need for bonds to be issued. Bond issuance is a very time intensive activity.
- AIDEA continues to finance projects that benefit the state's economy and build commercial and industrial infrastructure to support economic growth and diversity. AIDEA continues to address the issues and challenges of attracting diverse development project investment opportunities.
- The ongoing recession and the State's fiscal concerns create an investment constrained environment, impacting the investment opportunities in which AIDEA can participate. Until investor confidence returns, AIDEA foresees a challenge in FY2020 for investment opportunities.

Significant Changes in Results to be Delivered in FY2020

AIDEA has aligned its efforts with the Governor's and the Legislature's goals for developing energy and resources. As a result, AIDEA now has several infrastructure and development projects in the pipeline to either:

- undergo feasibility analysis,
- review financing options,
- complete analysis,
- establish legal structures, and/or
- finish various construction stages.

AIDEA's projects are complex and unique, so development plans and financing arrangements are customized. In addition, potential development projects require a higher degree of technical analysis and deal structuring to protect AIDEA's investments.

In FY2020, AIDEA will continue incorporating new procedures to more efficiently manage projects. AIDEA will hire contractors to do specialized legal and economic analysis as needed. At the same time, staff will allocate more time and resources to developing econometric models that help produce optimal financing arrangements based on funding sources, rates of interest, and other statutory requirements.

AIDEA's Infrastructure Division is developing large projects, such as the Ambler Mining District Industrial Access Project (AMDIAP). It also has multiple other projects in pre-development or due diligence review. These projects require long lead times and ample investment before they can generate income, but AIDEA's experience with infrastructure projects like the Delong Mountain Transportation System (DMTS), also known as the Red Dog Road and Port, shows the return will repay the investment and provide long-term income.

The Project Development and Asset Management division (PDAM) oversees assets or projects including the DMTS, Ketchikan Shipyard, Skagway Ore Terminal, and FedEx Aircraft Maintenance Facility. Additionally, PDAM also offers project management and technical support to other AIDEA divisions. The PDAM team is involved in projects that will significantly increase AIDEA's assets over the next five years.

Statutory and Regulatory Authority

AS 44.88 Alaska Industrial Development and Export Authority
3 AAC 99.100 Alaska Industrial Development and Export Authority

Contact Information
<p>Contact: John Springsteen, Executive Director Phone: (907) 771-3000 E-mail: jspringsteen@aidea.org</p>

**Alaska Industrial Development and Export Authority
Personal Services Information**

Authorized Positions			Personal Services Costs	
	<u>FY2019</u> <u>Management</u> <u>Plan</u>	<u>FY2020</u> <u>Governor</u>		
			Annual Salaries	8,123,535
Full-time	82	82	Premium Pay	64,296
Part-time	0	0	Annual Benefits	4,304,982
Nonpermanent	0	0	<i>Less 4.08% Vacancy Factor</i>	<i>(510,213)</i>
			Lump Sum Premium Pay	0
Totals	82	82	Total Personal Services	11,982,600

Position Classification Summary

Job Class Title	Anchorage	Fairbanks	Juneau	Others	Total
IT Systems Manager Director	1	0	0	0	1
Accountant	1	0	0	0	1
Accounting Tech	1	0	0	0	1
Accounting Technician	2	0	0	0	2
Accounting Technician II	1	0	0	0	1
Acct Analyst	1	0	0	0	1
Administrative Assistant	2	0	0	0	2
Aea Assets Mgr	1	0	0	0	1
Aeee Prog Mgr	1	0	0	0	1
Assistant Controller	1	0	0	0	1
Assistant Controller-Aea	1	0	0	0	1
Assistant Economist	1	0	0	0	1
Asst Environmental Manager	1	0	0	0	1
Ast Cfo/Cnt Aea	1	0	0	0	1
Budget Analyst	1	0	0	0	1
Bus Dev/Com Dir	1	0	0	0	1
Chf Procur Offr	1	0	0	0	1
Chief Economist	1	0	0	0	1
Chief Financial Officer	1	0	0	0	1
Chief Infrastructure Dev Ofc	1	0	0	0	1
Chief Investment Officer	1	0	0	0	1
Circuit Rider Technician	1	0	0	0	1
Commercial Finance Director	1	0	0	0	1
Contract Admin	1	0	0	0	1
Contracting Off	1	0	0	0	1
Contracting Officer	1	0	0	0	1
Controller	1	0	0	0	1
Coo/Project Implement Director	1	0	0	0	1
Credit Administrator	1	0	0	0	1
Energy Information Analyst	1	0	0	0	1
Energy Infrastructure Officer	1	0	0	0	1
Environmental Manager	1	0	0	0	1
Executive Assistant	2	0	0	0	2
Executive Director	2	0	0	0	2
External Affairs Officer	1	0	0	0	1
Fin/Grants Asst	1	0	0	0	1
Finance Assistant	1	0	0	0	1

Position Classification Summary						
Job Class Title	Anchorage	Fairbanks	Juneau	Others	Total	
Finance Officer	1	0	0	0	1	
Finance Systems Analyst	1	0	0	0	1	
Financial Reporting Analyst	1	0	0	0	1	
Front Desk Administrator	1	0	0	0	1	
Gov Rel Out Mgr	1	0	0	0	1	
Grants Administrator	1	0	0	0	1	
HR Technician	1	0	0	0	1	
Human Resource Director	1	0	0	0	1	
Infrastructure Devel Officer	1	0	0	0	1	
Infrastructure Engineer	1	0	0	0	1	
Investment Officer	1	0	0	0	1	
IT Analyst/Prog Support	1	0	0	0	1	
Lead Engineer	1	0	0	0	1	
Loan Officer II	2	0	0	0	2	
Loan Services Supervisor	1	0	0	0	1	
Loan Servicing/Accounting Tech	1	0	0	0	1	
Mis Administrator	1	0	0	0	1	
PCE Program Mgr/CAA	1	0	0	0	1	
PCE Technician	2	0	0	0	2	
Planning Manager	1	0	0	0	1	
Pm - Eetf/Wind	1	0	0	0	1	
Prog Mgr-Rural Power Systems	1	0	0	0	1	
Program Manager - Energy Data	1	0	0	0	1	
Proj Cntrl Spec	1	0	0	0	1	
Proj Dev/Asset Mngmt Director	1	0	0	0	1	
Project Manager	4	0	0	0	4	
Rural Asst Mgr	1	0	0	0	1	
Rural Electric Utility Worker	2	0	0	0	2	
Rural Prog Mgr	1	0	0	0	1	
Safety Lead/Warehouse Support	1	0	0	0	1	
Senior Accountant	1	0	0	0	1	
Senior Contracting Officer	1	0	0	0	1	
Sr Acct/Bdg Any	1	0	0	0	1	
Staff Assistant	1	0	0	0	1	
Systems Programmer	1	0	0	0	1	
Totals	82	0	0	0	82	

Component Detail All Funds
Department of Commerce, Community, and Economic Development

Component: Alaska Industrial Development and Export Authority (1234)
RDU: Alaska Industrial Development and Export Authority (125)

Non-Formula Component

	FY2018 Actuals	FY2019 Conference Committee	FY2019 Authorized	FY2019 Management Plan	FY2020 Governor	FY2019 Management Plan vs FY2020 Governor	
71000 Personal Services	10,198.7	11,982.6	11,982.6	11,982.6	11,982.6	0.0	0.0%
72000 Travel	77.1	150.0	150.0	150.0	150.0	0.0	0.0%
73000 Services	1,034.0	3,053.5	3,053.5	3,053.5	3,053.5	0.0	0.0%
74000 Commodities	30.2	68.9	68.9	68.9	68.9	0.0	0.0%
75000 Capital Outlay	40.0	35.5	35.5	35.5	35.5	0.0	0.0%
77000 Grants, Benefits	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
78000 Miscellaneous	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
Totals	11,380.0	15,290.5	15,290.5	15,290.5	15,290.5	0.0	0.0%
Fund Sources:							
1007 I/A Rcpts (Other)	5,365.8	6,513.7	6,513.7	6,513.7	6,513.7	0.0	0.0%
1061 CIP Rcpts (Other)	737.8	436.5	436.5	436.5	436.5	0.0	0.0%
1102 AIDEA Rcpt (Other)	5,276.4	8,340.3	8,340.3	8,340.3	8,340.3	0.0	0.0%
Unrestricted General (UGF)	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
Designated General (DGF)	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
Other Funds	11,380.0	15,290.5	15,290.5	15,290.5	15,290.5	0.0	0.0%
Federal Funds	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
Positions:							
Permanent Full Time	86	82	82	82	82	0	0.0%
Permanent Part Time	0	0	0	0	0	0	0.0%
Non Permanent	0	0	0	0	0	0	0.0%

Change Record Detail - Multiple Scenarios with Descriptions
Department of Commerce, Community, and Economic Development

Component: Alaska Industrial Development and Export Authority (1234)

RDU: Alaska Industrial Development and Export Authority (125)

Scenario/Change Record Title	Trans Type	Totals	Personal Services	Travel	Services	Commodities	Capital Outlay	Grants, Benefits	Miscellaneous	Positions		NP
										PFT	PPT	
***** Changes From FY2019 Conference Committee To FY2019 Authorized *****												
FY2019 Conference Committee												
	ConfCom	15,290.5	11,982.6	150.0	3,053.5	68.9	35.5	0.0	0.0	82	0	0
1007 I/A Rcpts		6,513.7										
1061 CIP Rcpts		436.5										
1102 AIDEA Rcpt		8,340.3										
Subtotal		15,290.5	11,982.6	150.0	3,053.5	68.9	35.5	0.0	0.0	82	0	0
***** Changes From FY2019 Management Plan To FY2020 Governor *****												
Totals		15,290.5	11,982.6	150.0	3,053.5	68.9	35.5	0.0	0.0	82	0	0

Personal Services Expenditure Detail
Department of Commerce, Community, and Economic Development

Scenario: FY2020 Governor (15610)
Component: Alaska Industrial Development and Export Authority (1234)
RDU: Alaska Industrial Development and Export Authority (125)

PCN	Job Class Title	Time Status	Retire Code	Barg Unit	Location	Salary Sched	Range / Step	Comp Months	Split / Count	Annual Salaries	COLA	Premium Pay	Annual Benefits	Total Costs	UGF Amount
08-0200	Executive Director	FT	A	XE	Anchorage	N00	28 /	12.0		237,500	0	0	93,333	330,833	0
08-0201	Commercial Finance Director	FT	A	XE	Anchorage	N00	27	12.0		164,898	0	0	73,004	237,902	0
08-0202	Proj Dev/Asset Mngmt Director	FT	A	XE	Anchorage	N00	27	12.0		150,000	0	0	68,833	218,833	0
08-0203	Chief Financial Officer	FT	A	XE	Anchorage	N00	27 /	12.0		152,188	0	0	69,446	221,634	0
08-0204	Loan Officer II	FT	A	XE	Anchorage	99	25N / O	12.0		135,769	0	0	64,848	200,617	0
08-0205	Loan Officer II	FT	A	XE	Anchorage	99	24L / M	12.0		121,571	0	0	60,178	181,749	0
08-0206	Coo/Project Implement Director	FT	A	XE	Anchorage	N00	27	12.0		140,000	0	0	66,033	206,033	0
08-0207	Loan Services Supervisor	FT	A	XE	Anchorage	N00	21E / F	12.0		86,674	0	0	48,268	134,942	0
08-0208	Executive Director	FT	A	XE	Anchorage	N00	28 /	12.0		177,500	0	0	76,533	254,033	0
08-0209	Controller	FT	A	XE	Anchorage	N00	25J	12.0		118,140	0	0	59,007	177,147	0
08-0210	Loan Servicing/Accounting Tech	FT	A	XE	Anchorage	N00	14A	12.0		45,540	0	0	34,229	79,769	0
08-0211	Accounting Technician	FT	A	XE	Anchorage	N00	15P	12.0		72,600	0	0	43,465	116,065	0
08-0213	Executive Assistant	FT	A	XE	Anchorage	N00	18L / M	12.0		78,974	0	0	45,640	124,614	0
08-0214	Finance Assistant	FT	A	XE	Anchorage	N00	15B / C	12.0		52,077	0	0	36,460	88,537	0
08-0215	Credit Administrator	FT	A	XE	Anchorage	N00	16F	12.0		62,256	0	0	39,934	102,190	0
08-0216	Front Desk Administrator	FT	A	XE	Anchorage	N00	12B / C	12.0		42,275	0	4,128	34,524	80,927	0
08-0217	PCE Technician	FT	A	XE	Anchorage	N00	14A / B	12.0		45,927	0	0	34,361	80,288	0
08-0219	Executive Assistant	FT	A	XE	Anchorage	N00	16J	12.0		64,284	0	0	40,626	104,910	0
08-0220	Chf Procur Offr	FT	A	XE	Anchorage	N00	25F / J	12.0		115,350	0	0	58,055	173,405	0
08-0221	Accounting Technician	FT	A	XE	Anchorage	N00	14C / D	12.0		50,170	0	0	35,809	85,979	0
08-0222	Project Manager	FT	A	XE	Anchorage	N00	25C / D	12.0		106,452	0	0	55,018	161,470	0
08-0223	External Affairs Officer	FT	A	XE	Anchorage	99	23O / P	12.0		124,258	0	0	61,096	185,354	0
08-0224	Chief Infrastructure Dev Ofc	FT	A	XE	Anchorage	N00	27	12.0		160,038	0	0	71,644	231,682	0
08-0227	Mis Administrator	FT	A	XE	Anchorage	N00	20J / K	12.0		85,278	0	0	47,792	133,070	0
08-0228	Project Manager	FT	A	XE	Anchorage	N00	25L / M	12.0		128,668	0	0	62,601	191,269	0
08-0229	Chief Investment Officer	FT	A	XE	Anchorage	N00	27A	12.0		183,750	0	0	78,283	262,033	0
08-0230	Chief Economist	FT	A	XE	Anchorage	N00	26L	12.0		130,452	0	0	63,210	193,662	0
08-0231	Rural Asst Mgr	FT	A	XE	Anchorage	N00	25 /	12.0		132,965	0	0	64,063	197,028	0
08-0233	Fin/Grants Asst	FT	A	XE	Anchorage	N00	15C	12.0		52,224	0	0	36,510	88,734	0
08-0401	IT Systems Manager Director	FT	A	XE	Anchorage	99	25J / K	12.0		121,182	0	0	60,046	181,228	0
08-0402	Bus Dev/Com Dir	FT	A	XE	Anchorage	N00	26L	12.0		130,452	0	0	63,210	193,662	0
08-0403	Project Manager	FT	A	XE	Anchorage	N00	24F	12.0		106,452	0	0	55,018	161,470	0
08-0410	Staff Assistant	FT	A	XE	Anchorage	N00	15C	12.0		52,224	0	0	36,510	88,734	0
08-0411	PCE Program Mgr/CAA	FT	A	XE	Anchorage	N00	23A / B	12.0		85,150	0	0	47,748	132,898	0

Note: If a position is split, an asterisk (*) will appear in the Split/Count column. If the split position is also counted in the component, two asterisks (**) will appear in this column. [No valid job title] appearing in the Job Class Title indicates that the PCN has an invalid class code or invalid range for the class code effective date of this scenario.

Personal Services Expenditure Detail
Department of Commerce, Community, and Economic Development

Scenario: FY2020 Governor (15610)
Component: Alaska Industrial Development and Export Authority (1234)
RDU: Alaska Industrial Development and Export Authority (125)

PCN	Job Class Title	Time Status	Retire Code	Barg Unit	Location	Salary Sched	Range / Step	Comp Months	Split / Count	Annual Salaries	COLA	Premium Pay	Annual Benefits	Total Costs	UGF Amount
08-0412	Budget Analyst	FT	A	XE	Anchorage	N00	20C	12.0		73,500	0	0	43,772	117,272	0
08-0423	Senior Accountant	FT	A	XE	Anchorage	N00	24A / C	12.0		93,430	0	0	50,574	144,004	0
08-0425	Program Manager - Energy Data	FT	A	XE	Anchorage	N00	20E / F	12.0		78,733	0	0	45,558	124,291	0
08-0438	Accounting Tech	FT	A	XE	Anchorage	N00	16C / D	12.0		57,782	0	0	38,407	96,189	0
08-0440	Safety Lead/Warehouse Support	FT	A	XE	Anchorage	N00	15J / L	12.0		63,558	0	6,914	42,738	113,210	0
08-0443	Lead Engineer	FT	A	XE	Anchorage	N00	25D	12.0		106,452	0	0	55,018	161,470	0
08-0453	Ast Cfo/Cnt Aea	FT	A	XE	Anchorage	99	25N	12.0		136,229	0	0	64,977	201,206	0
08-0455	Human Resource Director	FT	A	XE	Anchorage	N00	23C / D	12.0		92,696	0	0	50,323	143,019	0
08-0457	Grants Administrator	FT	A	XE	Anchorage	N00	18D / E	12.0		66,858	0	0	41,505	108,363	0
08-0466	Rural Prog Mgr	FT	A	XE	Anchorage	N00	26L	12.0		130,452	0	0	63,210	193,662	0
08-0468	Accounting Technician II	FT	A	XE	Anchorage	N00	14B / C	12.0		47,972	0	0	35,059	83,031	0
08-0469	Contract Admin	FT	A	XE	Anchorage	N00	16F	12.0		62,256	0	0	39,934	102,190	0
08-0473	HR Technician	FT	A	XE	Anchorage	N00	15B / C	12.0		51,342	0	0	36,209	87,551	0
08-0490	Project Manager	FT	A	XE	Anchorage	N00	25C / E	12.0		104,500	0	0	54,352	158,852	0
08-0491	Prog Mgr-Rural Power Systems	FT	A	XE	Anchorage	N00	26N / O	12.0		141,707	0	0	66,511	208,218	0
08-0493	Accountant	FT	A	XE	Anchorage	N00	20A	12.0		68,664	0	0	42,121	110,785	0
08-0495	Senior Contracting Officer	FT	A	XE	Anchorage	N00	23K / L	12.0		109,704	0	0	56,128	165,832	0
08-0498	Infrastructure Devel Officer	FT	A	XE	Anchorage	N00	26C	12.0		106,452	0	0	55,018	161,470	0
08-0507	Assistant Controller-Aea	FT	A	XE	Anchorage	N00	24D	12.0		99,660	0	0	52,700	152,360	0
08-X003	Circuit Rider Technician	FT	A	XE	Anchorage	N00	20D / E	12.0		77,052	0	14,651	49,985	141,688	0
08-X007	Aeee Prog Mgr	FT	A	XE	Anchorage	99	25N / O	12.0		139,794	0	0	65,975	205,769	0
08-X019	Contracting Officer	FT	A	XE	Anchorage	N00	22C / E	12.0		88,037	0	0	48,733	136,770	0
08-X029	Assistant Economist	FT	A	XE	Anchorage	N00	20E / F	12.0		80,782	0	0	46,257	127,039	0
08-X033	Pm - Eetf/Wind	FT	A	XE	Anchorage	N00	24F / J	12.0		109,764	0	0	56,149	165,913	0
08-X034	Gov Rel Out Mgr	FT	A	XE	Anchorage	N00	25F / J	12.0		118,140	0	0	59,007	177,147	0
08-X036	Administrative Assistant	FT	A	XE	Anchorage	N00	14B / C	12.0		48,244	0	0	35,152	83,396	0
08-X037	IT Analyst/Prog Support	FT	A	XE	Anchorage	N00	22F / J	12.0		95,988	0	0	51,447	147,435	0
08-X038	Finance Systems Analyst	FT	A	XE	Anchorage	N00	25D / F	12.0		109,108	0	0	55,925	165,033	0
08-X071	Aea Assets Mgr	FT	A	XE	Anchorage	99	26N / O	12.0		145,307	0	0	67,519	212,826	0
08-X072	Investment Officer	FT	A	XE	Anchorage	N00	26C	12.0		106,452	0	0	55,018	161,470	0
08-X073	Environmental Manager	FT	A	XE	Anchorage	N00	25J	12.0		118,140	0	0	59,007	177,147	0
08-X074	Sr Acct/Bdg Any	FT	A	XE	Anchorage	N00	24B / C	12.0		95,286	0	0	51,207	146,493	0
08-X075	PCE Technician	FT	A	XE	Anchorage	N00	14A / B	12.0		46,830	0	0	34,669	81,499	0
08-X076	Systems Programmer	FT	A	XE	Anchorage	N00	18J	12.0		73,584	0	0	43,801	117,385	0
08-X077	Energy Information Analyst	FT	A	XE	Anchorage	N00	20D / E	12.0		78,492	0	0	45,476	123,968	0
08-X095	Energy Infrastructure Officer	FT	A	XE	Anchorage	N00	26C	12.0		106,452	0	0	55,018	161,470	0

Note: If a position is split, an asterisk (*) will appear in the Split/Count column. If the split position is also counted in the component, two asterisks (**) will appear in this column. [No valid job title] appearing in the Job Class Title indicates that the PCN has an invalid class code or invalid range for the class code effective date of this scenario.

Personal Services Expenditure Detail
Department of Commerce, Community, and Economic Development

Scenario: FY2020 Governor (15610)
Component: Alaska Industrial Development and Export Authority (1234)
RDU: Alaska Industrial Development and Export Authority (125)

PCN	Job Class Title	Time Status	Retire Code	Barg Unit	Location	Salary Sched	Range / Step	Comp Months	Split / Count	Annual Salaries	COLA	Premium Pay	Annual Benefits	Total Costs	UGF Amount
08-X098	Contracting Off	FT	A	XE	Anchorage	N00	20B / C	12.0		72,012	0	0	43,264	115,276	0
08-X106	Asst Environmental Manager	FT	A	XE	Anchorage	N00	20C / D	12.0		75,068	0	0	44,307	119,375	0
08-X109	Finance Officer	FT	A	XE	Anchorage	N00	26J	12.0		122,376	0	0	60,453	182,829	0
08-X117	Assistant Controller	FT	A	XE	Anchorage	N00	24D / F	12.0		105,603	0	0	54,729	160,332	0
08-X123	Infrastructure Engineer	FT	A	XE	Anchorage	99	25P	12.0		151,395	0	0	69,224	220,619	0
08-X127	Proj Cntrl Spec	FT	A	XE	Anchorage	N00	17F	12.0		66,600	0	0	41,417	108,017	0
08-X141	Acct Analyst	FT	A	XE	Anchorage	N00	22C / D	12.0		84,388	0	0	47,488	131,876	0
21-7010	Rural Electric Utility Worker	FT	A	XE	Anchorage	99	20O / P	12.0		101,205	0	21,281	60,491	182,977	0
21-7012	Rural Electric Utility Worker	FT	A	XE	Anchorage	99	20L	12.0		90,009	0	17,322	55,318	162,649	0
21-7013	Administrative Assistant	FT	A	XE	Anchorage	N00	12C / D	12.0		43,748	0	0	33,617	77,365	0
21-7014	Planning Manager	FT	A	XE	Anchorage	N00	23J	12.0		102,900	0	0	53,806	156,706	0
21-7015	Financial Reporting Analyst	FT	A	XE	Anchorage	N00	18C / D	12.0		65,594	0	0	41,074	106,668	0
Total Positions													Total Salary Costs:	8,123,535	
Full Time Positions:													Total COLA:	0	
Part Time Positions:													Total Premium Pay:	64,296	
Non Permanent Positions:													Total Benefits:	4,304,982	
Positions in Component:													Total Pre-Vacancy:	12,492,813	
													Minus Vacancy Adjustment of 4.08%:	(510,213)	
													Total Post-Vacancy:	11,982,600	
Total Component Months: 984.0													Plus Lump Sum Premium Pay:	0	
													Personal Services Line 100:	11,982,600	

PCN Funding Sources:	Pre-Vacancy	Post-Vacancy	Percent
1007 Interagency Receipts	6,130,089	5,879,733	49.07%
1061 Capital Improvement Project Receipts	293,575	281,585	2.35%
1102 Alaska Industrial Development & Export Authority Receipts	6,069,149	5,821,282	48.58%
Total PCN Funding:	12,492,813	11,982,600	100.00%

Note: If a position is split, an asterisk (*) will appear in the Split/Count column. If the split position is also counted in the component, two asterisks (**) will appear in this column. [No valid job title] appearing in the Job Class Title indicates that the PCN has an invalid class code or invalid range for the class code effective date of this scenario.

Line Item Detail (1676)
Department of Commerce, Community, and Economic Development
Travel

Component: Alaska Industrial Development and Export Authority (1234)

Line Number	Line Name		FY2018 Actuals	FY2019 Management Plan
2000	Travel		77.1	150.0
Object Class	Servicing Agency	Explanation	FY2018 Actuals	FY2019 Management Plan
2000 Travel Detail Totals			77.1	150.0
2000	In-State Employee Travel	In-State Transportation - Transportation costs for travel relating to administration, conventions and meetings, boards and commissions.	23.5	85.0
2001	In-State Non-Employee Travel	In-State Transportation - Transportation costs for travel relating to meetings and boards for non-employees.	24.9	0.0
2002	Out of State Employee Travel	Out-of-State Transportation - Transportation costs for travel relating to administration, conventions and meetings, boards and commissions.	27.0	65.0
2003	Out of State Non-Employee Travel	Out-of-State Transportation - Transportation costs for travel relating to meetings, boards and commissions for non-employees.	1.7	0.0

Line Item Detail (1676)
Department of Commerce, Community, and Economic Development
Services

Component: Alaska Industrial Development and Export Authority (1234)

Line Number	Line Name		FY2018 Actuals	FY2019 Management Plan
3000	Services		1,034.0	3,053.5
Object Class	Servicing Agency	Explanation	FY2018 Actuals	FY2019 Management Plan
3000 Services Detail Totals			1,034.0	3,053.5
3000	Education Services	Training, educational conferences, agency memberships, tuition, books and fees for work-related courses.	37.0	40.0
3001	Financial Services	Accounting, auditing, management consulting, grantee monitoring, loan servicing and insurance related services.	81.2	85.0
3002	Legal and Judicial Services	Legal and judicial services, including costs to conduct hearings and transcription fees.	66.6	600.0
3003	Information Technology	Information Technology - Training, consulting, equipment and software leases, licensing and maintenance.	30.1	0.0
3003	Information Technology	Microsoft Enterprise license renewal.	29.2	30.0
3003	Information Technology	Information Technology - Training, consulting, equipment and software leases, licensing and maintenance.	-12.6	0.0
3004	Telecommunications	Local, long distance, and cellular telephone charges, television, data/network, telecommunication equipment, and other wireless charges from outside vendors.	35.4	37.0
3006	Delivery Services	Freight, courier services, and postage.	4.5	5.0
3007	Advertising and Promotions	Advertising, promotions and legal notices.	36.4	38.0
3008	Utilities	Electricity, heating fuel, water,	0.2	1.0

Line Item Detail (1676)
Department of Commerce, Community, and Economic Development
Services

Component: Alaska Industrial Development and Export Authority (1234)

Object Class	Servicing Agency	Explanation	FY2018 Actuals	FY2019 Management Plan
3000 Services Detail Totals			1,034.0	3,053.5
		sewage and disposal services.		
3009	Structure/Infrastructure/Land	Structure, infrastructure and land repairs, maintenance, rentals and leases.	0.1	1.0
3010	Equipment/Machinery	Machinery, furniture and equipment purchase, repairs, maintenance, rentals, and leases.	0.9	45.0
3011	Other Services	Other professional services.	272.1	1,343.0
3017	Inter-Agency Information Technology Non-Telecommunications	Admin - Department-wide Enterprise Technology Services - Computer services (EPR).	69.9	75.0
3017	Inter-Agency Information Technology Non-Telecommunications	Admin - Department-wide Information Technology services not including those for telecommunications.	-30.1	0.0
3018	Inter-Agency Information Technology Telecommunications	Admin - Department-wide Information Technology services for telecommunications (e.g. video conference, internet access, messaging, virtual private network).	72.4	75.0
3018	Inter-Agency Information Technology Telecommunications	Admin - Department-wide Information Technology services for telecommunications (e.g. video conference, internet access, messaging, virtual private network).	-30.6	0.0
3022	Inter-Agency Human Resources	Admin - Department-wide Division of Personnel and Labor Relations - Human resource and personnel services.	58.8	70.0
3022	Inter-Agency Human Resources	Admin - Department-wide Division of Personnel and Labor Relations - Human resource and personnel services.	-25.3	0.0
3024	Inter-Agency Legal	Law - Department-wide Legal services.	89.9	200.0
3024	Inter-Agency Legal	Law - Department-wide Regulations review.	8.7	15.0
3024	Inter-Agency Legal	Admin - Department-wide Legal services.	-3.8	0.0
3026	Inter-Agency Insurance	Admin - Department-wide Division of Risk Management - Risk management insurance charges for	6.3	9.0

Line Item Detail (1676)
Department of Commerce, Community, and Economic Development
Services

Component: Alaska Industrial Development and Export Authority (1234)

Object Class	Servicing Agency	Explanation	FY2018 Actuals	FY2019 Management Plan
3000 Services Detail Totals			1,034.0	3,053.5
		leased buildings, repossessed properties, public official bonds, and overhead.		
3026	Inter-Agency Insurance	Admin - Department-wide Division of Risk Management - Risk management insurance charges for leased buildings, repossessed properties, public official bonds, and overhead.	-4.0	0.0
3027	Inter-Agency Financial	Admin - Department-wide Division of Finance - Computer services for State accounting (IRIS), payroll (AKPAY), and reporting (ALDER) systems.	1.1	5.0
3027	Inter-Agency Financial	Admin - Department-wide Division of Finance - Computer services for State accounting (IRIS), payroll (AKPAY), and reporting (ALDER) systems.	-0.5	0.0
3028	Inter-Agency Americans with Disabilities Act Compliance	Admin - Department-wide Americans with Disabilities Act (ADA) enforcement.	0.2	1.0
3028	Inter-Agency Americans with Disabilities Act Compliance	Admin - Department-wide Americans with Disabilities Act (ADA) enforcement.	-0.1	0.0
3029	Inter-Agency Education/Training	Admin - Department-wide Educational and training services.	0.3	1.0
3038	Inter-Agency Management/Consulting	Commerce - Economic Development (2743) Economic Indicators report.	17.5	17.5
3038	Inter-Agency Management/Consulting	NatRes - Department-wide Program management/consulting.	40.9	50.0
3038	Inter-Agency Management/Consulting	Commerce - Administrative Services (1028) Administrative Services support.	61.4	65.0
3038	Inter-Agency Management/Consulting	Commerce - Administrative Services (1028) Administrative Services support.	74.6	75.0
3038	Inter-Agency Management/Consulting	Commerce - Commissioner's Office (1027) Commissioner's Office support.	170.8	170.0
3038	Inter-Agency	Commerce - Administrative Services Administrative Services support.	-60.7	0.0

Line Item Detail (1676)
Department of Commerce, Community, and Economic Development
Services

Component: Alaska Industrial Development and Export Authority (1234)

Object Class	Servicing Agency	Explanation	FY2018 Actuals	FY2019 Management Plan
3000 Services Detail Totals			1,034.0	3,053.5
	Management/Consulting (1028)	Allocated to AEA.		
3038	Inter-Agency Management/Consulting (1027)	Commerce - Commissioner's Office Program management/consulting.	-64.8	0.0

Line Item Detail (1676)
Department of Commerce, Community, and Economic Development
Commodities

Component: Alaska Industrial Development and Export Authority (1234)

Line Number	Line Name		FY2018 Actuals	FY2019 Management Plan
4000	Commodities		30.2	68.9
Object Class	Servicing Agency	Explanation	FY2018 Actuals	FY2019 Management Plan
4000 Commodities Detail Totals			30.2	68.9
4000	Business	Supplies for office, library, training, and instructional needs, including small equipment, tools and subscriptions.	24.1	57.9
4002	Household/Institutional	Cleaning, food, and other household supplies.	6.1	11.0

Line Item Detail (1676)

**Department of Commerce, Community, and Economic Development
Capital Outlay**

Component: Alaska Industrial Development and Export Authority (1234)

Line Number	Line Name		FY2018 Actuals	FY2019 Management Plan
5000	Capital Outlay		40.0	35.5
Object Class	Servicing Agency	Explanation	FY2018 Actuals	FY2019 Management Plan
5000 Capital Outlay Detail Totals			40.0	35.5
5004	Equipment	Equipment and furniture.	40.0	35.5

Revenue Detail (1681)

Department of Commerce, Community, and Economic Development

Component: Alaska Industrial Development and Export Authority (1234)

Revenue Type (OMB Fund Code) Revenue Source	Component	Comment	FY2018 Actuals	FY2019 Management Plan
5007 I/A Rcpts (1007 I/A Rcpts)			5,365.8	6,513.7
5301 Inter-Agency Receipts	Commerce - AEA Owned Facilities (2599)	Inter-Agency Receipts.	167.1	0.0
5301 Inter-Agency Receipts	Commerce - AEA Power Cost Equalization (2602)	Inter-Agency Receipts.	236.2	0.0
5301 Inter-Agency Receipts	Commerce - AEA Rural Energy Assistance (2600)	Inter-agency Receipts - Alaska Energy Authority RSA for personal services.	3,021.1	6,508.7
5301 Inter-Agency Receipts	Commerce - AK Gasline Development Corp (2986)	Inter-Agency Receipts.	87.8	0.0
5301 Inter-Agency Receipts	Commerce - Alternative Energy & Efficiency (2888)	Inter-Agency Receipts.	1,626.6	0.0
5301 Inter-Agency Receipts	Commerce - AEA Owned Facilities (2599)	Inter-Agency Receipts.	222.0	0.0
5301 Inter-Agency Receipts	Commerce - Investments (383)	Management of the Small Business Economic Development Revolving Loan Fund and the Rural Development Initiative Fund.	5.0	5.0
5061 CIP Rcpts (1061 CIP Rcpts)			737.8	436.5
5351 Capital Improvement Project Inter-Agency		Capital Improvement Project Receipts.	737.8	436.5
5102 AIDEA Rcpt (1102 AIDEA Rcpt)			5,276.4	8,340.3
5415 Alaska Industrial Development and Export Authority Receipts		AIDEA Receipts.	5,276.4	8,340.3

Inter-Agency Services (1682)

Department of Commerce, Community, and Economic Development

Component: Alaska Industrial Development and Export Authority (1234)

				FY2018 Actuals	FY2019 Management Plan
Component Totals				452.9	828.5
With Department of Administration				114.6	236.0
With Department of Law				98.6	215.0
With Department of Commerce, Community, and Economic Development				198.8	327.5
With Department of Natural Resources				40.9	50.0
Object Class	Servicing Agency	Explanation	FY2018 Actuals	FY2019 Management Plan	
3017	Inter-Agency Information Technology Non-Telecommunications	Admin - Department-wide Enterprise Technology Services - Computer services (EPR).	69.9	75.0	
3017	Inter-Agency Information Technology Non-Telecommunications	Admin - Department-wide Information Technology services not including those for telecommunications.	-30.1	0.0	
3018	Inter-Agency Information Technology Telecommunications	Admin - Department-wide Information Technology services for telecommunications (e.g. video conference, internet access, messaging, virtual private network).	72.4	75.0	
3018	Inter-Agency Information Technology Telecommunications	Admin - Department-wide Information Technology services for telecommunications (e.g. video conference, internet access, messaging, virtual private network).	-30.6	0.0	
3022	Inter-Agency Human Resources	Admin - Department-wide Division of Personnel and Labor Relations - Human resource and personnel services.	58.8	70.0	
3022	Inter-Agency Human Resources	Admin - Department-wide Division of Personnel and Labor Relations - Human resource and personnel services.	-25.3	0.0	
3024	Inter-Agency Legal	Law - Department-wide Legal services.	89.9	200.0	
3024	Inter-Agency Legal	Law - Department-wide Regulations review.	8.7	15.0	
3024	Inter-Agency Legal	Admin - Department-wide Legal services.	-3.8	0.0	
3026	Inter-Agency Insurance	Admin - Department-wide Division of Risk Management - Risk	6.3	9.0	

Inter-Agency Services (1682)

Department of Commerce, Community, and Economic Development

Component: Alaska Industrial Development and Export Authority (1234)

Object Class	Servicing Agency	Explanation	FY2018 Actuals	FY2019 Management Plan
		management insurance charges for leased buildings, repossessed properties, public official bonds, and overhead.		
3026	Inter-Agency Insurance	Admin - Department-wide		
		Division of Risk Management - Risk management insurance charges for leased buildings, repossessed properties, public official bonds, and overhead.	-4.0	0.0
3027	Inter-Agency Financial	Admin - Department-wide		
		Division of Finance - Computer services for State accounting (IRIS), payroll (AKPAY), and reporting (ALDER) systems.	1.1	5.0
3027	Inter-Agency Financial	Admin - Department-wide		
		Division of Finance - Computer services for State accounting (IRIS), payroll (AKPAY), and reporting (ALDER) systems.	-0.5	0.0
3028	Inter-Agency Americans with Disabilities Act Compliance	Admin - Department-wide		
		Americans with Disabilities Act (ADA) enforcement.	0.2	1.0
3028	Inter-Agency Americans with Disabilities Act Compliance	Admin - Department-wide		
		Americans with Disabilities Act (ADA) enforcement.	-0.1	0.0
3029	Inter-Agency Education/Training	Admin - Department-wide		
		Educational and training services.	0.3	1.0
3038	Inter-Agency Management/Consulting	Commerce - Economic Development (2743)		
		Economic Indicators report.	17.5	17.5
3038	Inter-Agency Management/Consulting	NatRes - Department-wide		
		Program management/consulting.	40.9	50.0
3038	Inter-Agency Management/Consulting	Commerce - Administrative Services (1028)		
		Administrative Services support.	61.4	65.0
3038	Inter-Agency Management/Consulting	Commerce - Administrative Services (1028)		
		Administrative Services support.	74.6	75.0
3038	Inter-Agency Management/Consulting	Commerce - Commissioner's Office (1027)		
		Commissioner's Office support.	170.8	170.0
3038	Inter-Agency Management/Consulting	Commerce - Administrative Services (1028)		
		Administrative Services support. Allocated to AEA.	-60.7	0.0

Inter-Agency Services (1682)

Department of Commerce, Community, and Economic Development

Component: Alaska Industrial Development and Export Authority (1234)

Object Class	Servicing Agency	Explanation	FY2018 Actuals	FY2019 Management Plan
3038 Inter-Agency Management/Consulting	Commerce - Commissioner's Office (1027)	Program management/consulting.	-64.8	0.0