

# **State of Alaska FY2026 Governor's Operating Budget**

## **University of Alaska Small Business Development Center Component Budget Summary**

**Component: Small Business Development Center**

## **Contribution to Department's Mission**

The Alaska Small Business Development Center and the Alaska Procurement Technical Assistance Center each receive State match funding and report through the suite of programs housed within the UAA Business Enterprise Institute (BEI). The UAA BEI mission is to develop and diversify Alaska's economy. The UAA BEI vision is to position the University of Alaska as a "go-to" industry partner. This engagement advances the economy and communities across Alaska through business and economic development. Additional programs that report through the UAA BEI include the UA Center for Economic Development, the Alaska Manufacturing Extension Partnership (Alaska MEP), the Alaska Cooperative Development Center (ACDC).

The Alaska Small Business Development Center (SBDC) has provided a direct link between UAA and businesses, entrepreneurs, and community leaders throughout Alaska since 1986, offering free and confidential business advising, workshops, and online resources. Its mission is to celebrate, grow, and connect businesses in Alaska through experienced business coaching and innovative programs. The Alaska SBDC contributes directly to the UA and UAA's mission by forming productive partnerships with public entities and private industries and enhancing Alaska's communities and economic growth. The SBDC affiliated programs include BuyAlaska, the State Small Business Credit Initiative, the Tribal Small Business Credit Initiative, the SSBCI Technical Assistance Program, the Alaska AI Business Research Program, the Rural Business Development Program, and the Technology Research and Development Center. With offices in Anchorage, Fairbanks, Juneau, Ketchikan, Soldotna, Homer, Seward, and Wasilla, the SBDC's statewide and rural outreach supports businesses and entrepreneurs at all levels of development to find pathways to sustainable growth.

The Alaska APEX Accelerator works to expand suppliers to the federal, State, and local government marketplace and provide opportunities for Alaska companies to acquire the skills and know-how to compete. In 2023, the management of the program shifted to the Department of Defense (DoD) Office of Small Business Programs expanding the mission to include building a strong, sustainable, and resilient U.S. supply chains by assisting a wide range of businesses that pursue and perform under contracts with the DoD, other federal agencies, State and local governments and with government prime contractors. The Alaska APEX has helped companies across the State navigate the often complex and challenging process of qualifying for and winning government contracts with its up-to-date market research, award-winning Bid Match program, ongoing technical support, a national network of procurement specialists, and targeted government program assistance. It serves to raise awareness of contracting opportunities at federal, State, and local levels. The Alaska APEX's work increases economic opportunities across the State.

## **Core Services**

- Provide one-on-one counseling, informational seminars, resource referral, affiliate program introductions, and training/workshops.
- Provide real-time and online demand training to over 5,000 Alaskan businesses annually.
- Coordinate public and private resources to strengthen the overall business community.
- Use industry-leading software and resources to conduct market research tailored to client needs.
- Encourage in-state purchases of goods and services through BuyAlaska, a program that represents 1,200 Alaska-based businesses in 55 communities.
- Provide loan guarantees, loan collateral, loan participations, and equity fund investments to help lenders and investors provide new capital to Alaska's small businesses through the State Small Business Credit Initiative.
- Provide procurement training, counseling, and solicitation support throughout the State, and help inform Alaskan businesses of government contracting opportunities through its award-winning Bid Match program.

## **Major Component Accomplishments in 2024**

**Supporting Alaska's Businesses.** The Alaska Small Business Development Center (SBDC) helped 1,634 clients in over 100 communities start 198 new businesses statewide, secure \$36 million in new private sector funding, and support 3,400 jobs. The SBDC provided \$40,000 in grant funding to five Alaskan innovators to help them apply for

Small Business and Innovation Research grants, resulting in over \$400,000 in federal funding for their projects. The Alaska SBDC also hosts the Alaska Small Business Survey, the largest survey of small businesses in the State. This information is used by policymakers, economic development organizations and federal agencies to drive policy decisions, allocate resources and create new programs to support small businesses.

The SBDC partnered with the State of Alaska to secure \$59 million in new funding for a loan guarantee, loan collateral, and loan participation program to help underserved small businesses access private sector capital. Additionally, the SBDC created a collation of 125 Alaska tribes to secure \$83 million in Tribal State Small Business Credit Initiative (SSBCI) funds. This is the largest SSBCI Tribal consortium in the nation and represents the largest investment the United States Treasury has ever made into tribal communities. So far, the State SSBCI program has been the second fastest deployed program in the country after Montana.

The Alaska SBDC Artificial Intelligence (AI) program has become a national leader in the business development AI space. Over 30 Generative Pre-trained Transformer (GPT) tools have been developed and deployed to over 2,000 users nationwide. The AI Program Director has provided training and assistance to over 35 State SBDCs and government agencies across the nation as well as for GoDaddy and the America's SBDC national conference. The program also launched the first statewide AI conference in Alaska this year hosting 400 attendees and speakers from across the United States to discuss the impact of AI on business, government, and education. Another AI conference is planned for 2025 focusing on AI and healthcare.

The SBDC's rural program served 216 business owners in 2023 and launched employment initiatives resulting in 359 jobs supported. Recent rural workshops included the communities of Dutch Harbor, Dillingham, Valdez, Gambell, Savoonga, White Mountain, Diomed, Cordova, and Sitka.

The SBDC's Technology, Research, and Development (TREND) program awarded \$49,000 in Phase 0 grants to five Alaska innovators to help them pursue federal small business innovation research and small business technology transfer (SBIR/STTR) funding. For the last five years over half of all SBIR/STTR recipients in the State of Alaska have been previous TREND Phase 0 award winners, and the success rate is 30 percent.

The Alaska APEX provided technical assistance to 486 businesses in over 60 communities statewide. Clients received 1,750 hours of training and education on contracting topics. Additionally, the Alaska APEX coordinated and hosted various Industry Day events. Industry Day events provide information on pending procurements, encourage competition, create a level playing field for all potential offerors, and educate businesses on procurement practices and policies. As a result of these core services, clients reported securing 5,600 government contracts worth \$1.6 billion.

Additional effort was given to reskilling, recovery, and supporting the private and public sector recovery efforts through other programs.

**Leveraging Applied Learning via Apprenticeships.** The Center for Strategic Partnerships and Research (CSPR) is working with the United States Department of Labor (USDOL) and the Alaska Department of Labor and Workforce Development (AKDOL&WD) to help expand access to registered apprenticeship programs for the University of Alaska system. The CSPR is currently engaging with each of the colleges at the UAA and developing career pathways for students to "earn while you learn." Additionally, the CSPR works directly with the UAA's Community and Technical College and provides pathways for individuals who have completed registered apprenticeship programs to transfer their on-the-job training and related technical instruction toward college credit, expediting degree completion. This initiative includes multiple businesses and industry collaborations as well as education leaders to identify current issues, develop solutions, and provide career trajectories for individuals who have suffered unemployment and financial turmoil during the pandemic. The CSPR serves as an authorized sponsor for multi-occupation apprenticeships for the UA system, meaning that the UA system can now establish USDOL-registered apprenticeships for any occupation. Current developments include Peer Support Specialists, Research Technicians,

Line Cooks, Diesel and Heavy Equipment Mechanics, Automotive Service Technicians All UA campuses are working on a new opportunity to establish a new apprenticeship for teachers and educators who will serve the needs of the entire State and all education levels.

**Providing Applied Learning Opportunities.** The Applied Environmental Research Center (AERC) operates with zero general funds. The AERC leverages a Cooperative Agreement between the UAA, the U.S. Army Corps of Engineers (USACE), and the Department of Defense (DoD). The AERC serves to advance jobs and opportunities for Alaska. The AERC employs UA faculty, staff, and students in various applied research activities. The AERC contracts focus on studying environmental changes' impact on species survival, population dynamics, pollutants, and the interactions between humans, wildlife, and the environment. Additionally, the AERC established the first registered apprenticeship program for research technicians, where students are offered positions in applied research after successful completion. The AERC was also recently awarded a new cooperative agreement, with the National Park Service, and performs similar environmental, wildlife, and climate change-related research to support the mission of the United States Department of the Interior. The AERC has also been awarded funding to provide "teach the teacher" outreach and assist Alaska rural communities with curriculum development in science, technology, engineering, and mathematics (STEM) at the local level. As well as a new five-year cooperative agreement with the United States Department of Homeland Security through their Scientific Leadership Award for the Center to provide a robust Arctic Summer Internship program and design a new Fellowship program to engage underrepresented students in STEM programs and active projects.

### **Key Component Challenges**

See University of Alaska Anchorage Results Delivery Unit.

### **Significant Changes in Results to be Delivered in FY2026**

See University of Alaska Anchorage Results Delivery Unit.

### **Statutory and Regulatory Authority**

No statutes and regulations.

<b>Contact Information</b>
<b>Contact:</b> Michelle Rizk, Vice President, University Relations <b>Phone:</b> (907) 450-8187 <b>E-mail:</b> marizk@alaska.edu

Small Business Development Center Personal Services Information				
Authorized Positions			Personal Services Costs	
	<u>FY2025</u> <u>Management</u> <u>Plan</u>	<u>FY2026</u> <u>Governor</u>		
Full-time	0	0	Annual Salaries	0
Part-time	0	0	Premium Pay	0
Nonpermanent	0	0	Annual Benefits	0
			<i>Less % Vacancy Factor</i>	( )
			Lump Sum Premium Pay	0
<b>Totals</b>	<b>0</b>	<b>0</b>	<b>Total Personal Services</b>	

Position Classification Summary					
Job Class Title	Anchorage	Fairbanks	Juneau	Others	Total
No personal services.					
<b>Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

**Component Detail All Funds**  
**University of Alaska**

**Component:** Small Business Development Center (2911)  
**RDU:** University of Alaska Anchorage (235)

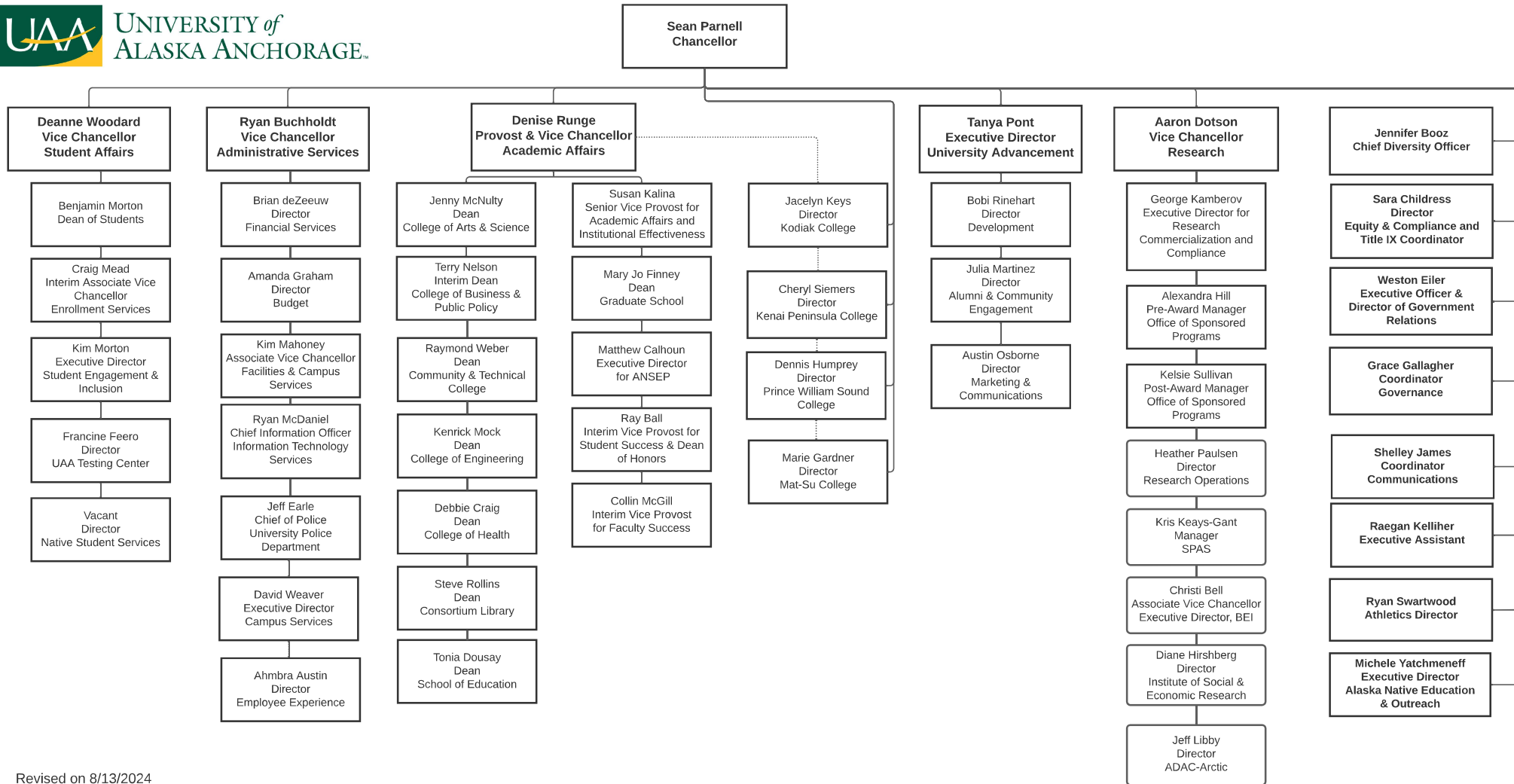
Non-Formula Component

	<b>FY2024 Actuals</b>	<b>FY2025 Enrolled</b>	<b>FY2025 Authorized</b>	<b>FY2025 Management Plan</b>	<b>FY2026 Governor Adjusted Base</b>	<b>FY2026 Governor</b>	<b>FY2025 Management Plan vs FY2026 Governor</b>	
1000 Personal Services	2,513.9	2,436.2	2,436.2	2,436.2	2,436.2	2,436.2	0.0	0.0%
2000 Travel	42.0	32.0	32.0	32.0	32.0	32.0	0.0	0.0%
3000 Services	1,145.8	1,091.4	1,091.4	1,171.4	1,171.4	1,171.4	0.0	0.0%
4000 Commodities	21.4	125.0	125.0	61.8	61.8	61.8	0.0	0.0%
5000 Capital Outlay	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
7000 Grants, Benefits	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
8000 Miscellaneous	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
<b>Totals</b>	<b>3,723.1</b>	<b>3,684.6</b>	<b>3,684.6</b>	<b>3,701.4</b>	<b>3,701.4</b>	<b>3,701.4</b>	<b>0.0</b>	<b>0.0%</b>
<b>Fund Sources:</b>								
1002 Fed Rcpts (Fed)	1,992.9	1,200.0	1,200.0	1,216.8	1,216.8	1,216.8	0.0	0.0%
1004 Gen Fund (UGF)	959.6	959.6	959.6	959.6	959.6	959.6	0.0	0.0%
1007 I/A Rcpts (Other)	0.0	250.0	250.0	250.0	250.0	250.0	0.0	0.0%
1048 Univ Rcpt (DGF)	209.4	550.0	550.0	550.0	550.0	550.0	0.0	0.0%
1174 UA I/A (Other)	561.2	725.0	725.0	725.0	725.0	725.0	0.0	0.0%
<b>Unrestricted General (UGF)</b>	<b>959.6</b>	<b>959.6</b>	<b>959.6</b>	<b>959.6</b>	<b>959.6</b>	<b>959.6</b>	<b>0.0</b>	<b>0.0%</b>
<b>Designated General (DGF)</b>	<b>209.4</b>	<b>550.0</b>	<b>550.0</b>	<b>550.0</b>	<b>550.0</b>	<b>550.0</b>	<b>0.0</b>	<b>0.0%</b>
<b>Other Funds</b>	<b>561.2</b>	<b>975.0</b>	<b>975.0</b>	<b>975.0</b>	<b>975.0</b>	<b>975.0</b>	<b>0.0</b>	<b>0.0%</b>
<b>Federal Funds</b>	<b>1,992.9</b>	<b>1,200.0</b>	<b>1,200.0</b>	<b>1,216.8</b>	<b>1,216.8</b>	<b>1,216.8</b>	<b>0.0</b>	<b>0.0%</b>
<b>Positions:</b>								
Permanent Full Time	2	2	2	0	0	0	0	0.0%
Permanent Part Time	1	1	1	0	0	0	0	0.0%
Non Permanent	0	0	0	0	0	0	0	0.0%

**Change Record Detail - Multiple Scenarios with Descriptions**  
**University of Alaska**

**Component:** Small Business Development Center (2911)  
**RDU:** University of Alaska Anchorage (235)

Scenario/Change Record Title	Trans Type	Totals	Personal Services	Travel	Services	Commodities	Capital Outlay	Grants, Benefits	Miscellaneous	Positions		NP
										PFT	PPT	
***** Changes From FY2025 Enrolled To FY2025 Authorized *****												
<b>FY2025 Enrolled</b>												
Enrolled		3,684.6	2,436.2	32.0	1,091.4	125.0	0.0	0.0	0.0	2	1	0
1002 Fed Rcpts		1,200.0										
1004 Gen Fund		959.6										
1007 I/A Rcpts		250.0										
1048 Univ Rcpt		550.0										
1174 UA I/A		725.0										
<b>Subtotal</b>		<b>3,684.6</b>	<b>2,436.2</b>	<b>32.0</b>	<b>1,091.4</b>	<b>125.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>2</b>	<b>1</b>	<b>0</b>
***** Changes From FY2025 Authorized To FY2025 Management Plan *****												
<b>Distribute Federal Receipt Authority</b>												
Trin		16.8	0.0	0.0	16.8	0.0	0.0	0.0	0.0	0	0	0
1002 Fed Rcpts		16.8										
Distribute federal receipt authority to better align estimated expenditures in FY2025.												
Budget Reductions/Additions – Systemwide: (\$3,511.1)												
Anchorage Campus: \$599.4												
Small Business Development Center: \$16.8												
Fairbanks Campus: \$2,894.9												
<b>Position Adjustments for Anticipated Position Count</b>												
PosAdj		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-2	-1	0
Position adjustments deemed necessary to accurately reflect the FY2025 Management Plan.												
<b>Align Authority with Anticipated Expenditures</b>												
LIT		0.0	0.0	0.0	63.2	-63.2	0.0	0.0	0.0	0	0	0
Transfers between expenditure categories that the University of Alaska management and the Board of Regents have deemed necessary to accurately reflect expenditure levels for FY2025.												
<b>Subtotal</b>		<b>3,701.4</b>	<b>2,436.2</b>	<b>32.0</b>	<b>1,171.4</b>	<b>61.8</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>0</b>
***** Changes From FY2026 Governor Adjusted Base To FY2026 Governor *****												
<b>Totals</b>		<b>3,701.4</b>	<b>2,436.2</b>	<b>32.0</b>	<b>1,171.4</b>	<b>61.8</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>0</b>





Personal Services Expenditure Detail  
University of Alaska

**Component:** Small Business Development Center (2911)

**RDU:** University of Alaska Anchorage (235)

Notes:

1. If a position is split, an asterisk (\*) will appear in the Split/Count column. If the split position is also counted in the component, two asterisks (\*\*) will appear in the column.
2. "Pool" PCN refers to UA temporary positions, such as adjunct faculty; student employees; and other non-permanent staff. Multiple incumbents may share the same labor pool position number and pooled budget.

PCN	Job Class Title	Location	Time Status	Split/Count	Employee Class	Benefit Rate	Annual Budgeted Salary	Annual Benefits	Total Costs	UGF Estimate	
Pool	UA Labor Pool	Anchorage	PT		Labor Pool	0.0%	2,436,239		2,436,239	2,292,875	
							<b>Total Position Costs</b>	2,436,239	-	2,436,239	2,292,875
Full Time Positions:										-	
Part Time Positions:										-	
<b>Positions in Component:</b>										-	
								Federal Receipts (1002)		0	
								General Fund Receipts (1004)		2,292,875	
								Interagency Receipts (1007)		0	
								University Receipts (1048)		143,364	
								UA Intra-agency Transfers (1174)		0	
								<b>UA Funding</b>		<b>2,436,239</b>	